



2019 Financial Overview

2ND OUARTER JUNE 30

Dear Shareholders,

For the first time in First National's history, total loans exceeded \$2.0 billion - a great achievement for our lenders, managers and support staff. The growing loan portfolio has improved the bank's mix of earning assets leading to higher yields, helped offset increasing deposit costs, and improved the net interest margin.

Net income for second quarter was 3.7% higher than second quarter 2018. Loan growth and improved yields contributed to a 4.1% increase in net interest and loan fee income during second quarter 2019 compared to the same quarter in 2018. Increases in operating expenses remain low and well-managed against a decline in noninterest income year-over-year.

Under a new name, the bank's Wealth Management department continues to deliver the local knowledge and decades of experience Alaskans expect from First National. The department's full spectrum of services helps customers develop investment strategies and protect their legacies.

A new state of-the-art wealth management system enhances administrative, investment and operational capabilities and adds value for customer relationships. The many benefits to our customers include fresh presentation tools, such as easy-to-read statements and graphic summaries as well as access to real-time, online reporting.

Combining nearly a century of experience with the latest technology brings unmatched convenience and value to our customers, and helps bring success to our fellow Alaskans.

Sincerely,





Michele Schuh
Chief Financial Officer

#### DIRECTORS

Betsy Lawer
Chair & CEO

Lucy Mahan

Vice Chair

Doug Longacre

President

Tom Barrett

Perry Eaton

Margy K. Johnson

Jane Klopfer

Julie Taylor

Tom Tougas

Cheri Gillian

Executive Vice President & Board Secretary

### **BRANCHES**

Cordova Branch Cordova Dimond Branch Anchorage Eagle River Branch Eagle River Eastchester Branch Anchoraae Glennallen Glennallen Branch Golden Valley Branch Fairbanks Haines Branch Haines Healy Branch Healv Homer Branch Homer Johansen Branch Fairbanks Juneau Regional Branch Juneau Kenai Branch Kenai Kodiak Branch Kodiak Kuskokwim Branch Bethel Main Branch Anchorage Muldoon Branch Anchorage North Star Branch JBER Northern Lights Branch Anchorage Palmer Branch Palmer Parkway Branch Anchorage Seward Branch Seward Sitka Branch Sitka Soldotna Branch Soldotna South Center Branch Anchorage **U-Med Branch** Anchorage Valdez Branch Valdez Valley Centre Branch Juneau Wasilla Branch Wasilla





### Financial Overview (Unaudited)

### **Quarter Ended** (\$ in thousands)

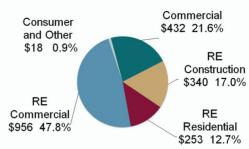
BALANCE SHEET	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018
Total Assets	\$3,762,718	\$3,706,753	\$3,753,466	\$3,757,406	\$3,647,990
Total Securities	\$1,526,280	\$1,559,797	\$1,597,992	\$1,633,690	\$1,504,841
Total Loans	\$2,000,235	\$1,986,105	\$1,954,873	\$1,908,298	\$1,910,415
Total Deposits	\$2,362,101	\$2,370,843	\$2,420,293	\$2,470,058	\$2,413,401
Repurchase Agreements	\$850,936	\$795,280	\$809,020	\$779,305	\$733,142
Total Deposits and Repurchase Agreements	\$3,213,037	\$3,166,123	\$3,229,313	\$3,249,363	\$3,146,543
Total Shareholders' Equity	\$534,655	\$518,721	\$506,851	\$492,979	\$489,697
INCOME STATEMENT					
Net Interest and Loan Fee Income	\$33,544	\$32,945	\$34,384	\$33,404	\$32,217
Provision for Loan losses	\$111	\$11	\$510	\$1,266	\$181
Total Noninterest Income	\$5,898	\$5,213	\$5,153	\$4,979	\$5,961
Total Noninterest Expense	\$21,897	\$20,062	\$22,882	\$16,013	\$21,606
Provision for Income Taxes	\$4,379	\$4,553	\$3,710	\$5,189	\$3,806
Net Income	\$13,055	\$13,532	\$12,435	\$15,915	\$12,585
Earnings per common share	\$4.12	\$4.27	\$3.92	\$5.02	\$3.97
Dividend per common share	\$3.20	\$4.80	\$3.20	\$3.20	\$2.50
FINANCIAL MEASURES					
Return on Assets	1.43%	1.45%	1.46%	1.51%	1.42%
Return on Equity	10.22%	10.56%	10.93%	11.29%	10.47%
Net Interest Margin	3.69%	3.65%	3.68%	3.68%	3.68%
Efficiency Ratio	53.71%	52.17%	52.96%	51.63%	54.64%
CAPITAL					
Shareholders' Equity/Total Assets	14.21%	13.99%	13.50%	13.12%	13.42%
Tier 1 Leverage Ratio	14.10%	13.98%	13.62%	13.83%	14.12%
Regulatory Well Capitalized Minimum Ratio					
- Tier 1 Leverage Ratio	5.00%	5.00%	5.00%	5.00%	5.00%
Tier 1 (Core) Capital	\$523,297	\$520,382	\$522,534	\$520,238	\$514,463
CREDIT QUALITY					
Noncurrent Loans and OREO	\$9,083	\$9,540	\$9,462	\$9,330	\$16,269
Noncurrent Loans and OREO/Total Assets	0.24%	0.26%	0.25%	0.25%	0.45%
Noncurrent Loans and OREO/Tier 1 Capital	1.74%	1.83%	1.81%	1.79%	3.16%
Allowance for Loan Losses	\$19,500	\$19,400	\$19,400	\$19,100	\$17,925
Allowance for Loan Losses/Total Loans	0.97%	0.98%	0.99%	1.00%	0.94%

Net interest margin and efficiency ratios are tax effected.

Per common share amounts are not in thousands.

# First National Bank A L A S K A MEMBER FOIC

# Loan Mix (\$ in millions)

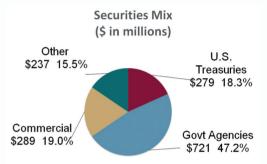


### Deposit Mix (\$ in millions)



## Shareholders' Equity and Return on Equity





### **Net Income and Return on Assets**







We Believe in Alaska