





Dear shareholders,

Net income of \$14.1 million for first quarter 2020 compares to \$13.5 million during the same period of 2019. Higher income produced an improved return on assets of 1.49% compared to 1.45% for Q1 2019. Net interest and loan fee income increased 4.8% to \$34.5 million compared to \$32.9 million the same period last year primarily due to loan growth and lower interest expense. The bank's net interest margin increased to 3.76% from 3.65% for Q1 2019.

Noninterest income for the guarter increased 10.4% when compared to the same period 2019 due to higher gains on mortgage loan origination and on sale of investment securities. Noninterest expense for the guarter increased 6.9% when compared to the same period last year on increases in salaries and employee benefits, partially offset by lower overall operating expenses. The bank's measure of operating efficiency, the efficiency ratio, remains below peer averages at 52.3%.

The world, faced with the COVID-19 pandemic, has certainly changed since the end of the first quarter. These extraordinary times have led to an extraordinary response by all Alaskans in the face of rapid global change.

Over the past month, the team at First National Bank Alaska has responded quickly to provide essential banking service to Alaskans when they need them most. A shining example is how the team worked in shifts around the clock to obtain SBA Payroll Protection Plan loans before the allocated funding ran out.

With this amazing team and nearly a century of experience to guide us, we look forward to helping Alaskans as we all rise up to the challenges of moving forward in this new environment.

May you and your loved ones stay safe and healthy in the coming days.

Sincerely,



Betsy Lawer

Board Chair & Chief Executive Officer



#### Michele Schuh

**Executive Vice President** & Chief Financial Officer

### **DIRECTORS**

**Betsy Lawer** 

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Lucy Mahan Vice Chair

Doug Longacre President

Tom Barrett

Perry Eaton

Margy K. Johnson

Jane Klopfer

Julie Taylor

Tom Tougas

Cheri Gillian

Executive Vice President & Board Secretary

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Sitka

Soldotna

Sitka Branch

Soldotna Branch

Wasilla Branch Wasilla



## Financial Overview (Unaudited)

# **Quarter Ended** (\$ in thousands)

BALANCE SHEET	3/31/2020		12/31/2019		9/30/2019		6/30/2019		3/31/2019		
Total Assets	\$3,859,319		\$3,808,254		\$ :	\$3,845,102		\$3,762,718		\$3,706,753	
Total Securities	\$1,501,474		\$ 1	\$1,588,721		\$1,610,877		\$1,526,280		\$1,559,797	
Total Loans	\$2,003,829		\$2,011,611		\$2,017,627		\$2,000,235		\$1,986,105		
Total Deposits	\$2,430,983		\$2,387,785		\$2,439,906		\$2,362,101		\$2,370,843		
Repurchase Agreements	\$ 822,835		\$ 859,425		\$ 842,510		\$ 850,936		\$ 795,280		
Total Deposits and Repurchase Agreements	\$3,253,818		\$3,247,210		\$3,282,416		\$3,213,037		\$3,166,123		
Total Shareholders' Equity	\$	575,774	\$	547,682	\$	545,743	\$	534,655	\$	518,721	
INCOME STATEMENT											
Net Interest and Loan Fee Income	\$	34,520	\$	35,579	\$	34,773	\$	33,544	\$	32,945	
Provision for Loan losses	\$	(36)	\$	(3)	\$	179	\$	111	\$	11	
Total Noninterest Income	\$	5,757	\$	5,917	\$	6,284	\$	5,898	\$	5,213	
Total Noninterest Expense	\$	21,454	\$	22,863	\$	21,015	\$	21,897	\$	20,062	
Provision for Income Taxes	\$	4,711	\$	4,406	\$	5,035	\$	4,379	\$	4,553	
Net Income	\$	14,148	\$	14,230	\$	14,828	\$	13,055	\$	13,532	
Earnings per common share	\$	4.47	\$	4.49	\$	4.68	\$	4.12	\$	4.27	
Dividend per common share	\$	3.20	\$	3.20	\$	3.20	\$	3.20	\$	4.80	
FINANCIAL MEASURES											
Return on Assets		1.49%		1.47%		1.47%		1.43%		1.45%	
Return on Equity		10.07%		10.48%		10.49%		10.22%		10.56%	
Net Interest Margin		3.76%		3.74%		3.72%		3.69%		3.65%	
Efficiency Ratio		52.98%		53.26%		52.77%		53.71%		52.17%	
CAPITAL											
Shareholders' Equity/Total Assets		14.92%		14.38%		14.19%		14.21%		13.99%	
Tier 1 Leverage Ratio Regulatory Well Capitalized Minimium Ratio - Tier 1		14.14%		13.76%		13.87%		14.10%		13.98%	
Leverage Ratio		5.00%		5.00%		5.00%		5.00%		5.00%	
Tier 1 (Core) Capital	¢	535,669	¢	531,807	¢	527,965	Ś	523,297	\$	520,382	
Tier I (core) Capital	٦	333,009	۲	331,007	۲	327,903	۲	323,297	ڔ	320,362	
CREDIT QUALITY											
Noncurrent Loans and OREO	\$	11,653	\$	8,235	\$	9,265	\$	9,083	\$	9,540	
Noncurrent Loans and OREO/Total Assets		0.30%		0.22%		0.24%		0.24%		0.26%	
Noncurrent Loans and OREO/Tier 1 Capital		2.18%		1.55%		1.75%		1.74%		1.83%	
Allowance for Loan Losses	\$	19,500	\$	19,500	\$	19,500	\$	19,500	\$	19,500	
Allowance for Loan Losses/Total Loans		0.97%		0.97%		0.97%		0.97%		0.98%	

Net interest margin and efficiency ratios are tax effected.

Per common share amounts are not in thousands.

# First National Bank A L A S K A MEMBER FOR











