## CONSUMER LOAN RATES

(EFFECTIVE 11/01/2017)
MEMBER FDIC
Interest rates and APR's vary based on credit history.
Rates include auto payment; add $.25 \%$ without auto payment.

|  | Annual Percentage Rate | Max Term | Loan to Value |
| :---: | :---: | :---: | :---: |
| VEHICLE LOANS |  |  |  |
| New Auto | 3.37-9.62 | 6 years | 85\%-100\% |
| Used Auto |  |  |  |
| 2 years old | 3.37-9.62 | 5 years | 75\%-90\% |
| 3 to 5 years old | 3.37-9.62 | 4 years | 75\%-90\% |
| 6 to 7 years old | 3.37-9.62 | 3 years | 75\%-90\% |
| Motorhome / Camper |  |  |  |
| Loans $\leq \$ 50,000$ | 5.87-12.12 | 6 years | 75\%-100\% |
| Loans > \$50,000 | 6.11-12.36 | 10 years | 70\%-95\% |
| Motorcycle |  |  |  |
| New/Used | 5.76-12.01 | 6 years | 75\%-100\% |
| Boat / Motor / Trailer |  |  |  |
| Loans $\leq$ \$50,000 | 5.87-12.12 | 6 years | 75\%-100\% |
| Loans > \$50,000 | 6.11-12.36 | 10 years | 70\% - 95\% |
| Snow Machine, ATV or Personal Water Craft |  |  |  |
| New/Used | 6.01-12.26 | 5 years | 75\%-100\% |
| Aircraft |  |  |  |
| Loans $\leq \$ 50,000$ | 5.87-12.12 | 6 years | 75\%-100\% |
| Loans > \$50,000 | 6.11-12.36 | 10 years | 70\% - 95\% |


| OTHER SECURED |  |  |  |
| :--- | :--- | :--- | :--- |
| Savings / CD Secured | $3 \%$ over acct earning rate |  |  |
| Homeflex Line of Credit |  |  |  |
| Variable | Base $+1.5-$ Base +5.5 | 84 month draw <br> period | $65 \%-75 \%$ |
| Fixed | Base $+1.75-$ Base +5.5 | 120 months |  |


| REAL ESTATE |  |  |  |
| :--- | :--- | :--- | :--- |
| 1-4 Family Owner Occupied <br> or Non-Owner Occupied | $\mathrm{B}+3.25-\mathrm{B}+6.25$ | 15 years | $70 \%-75 \%$ |
| $1^{1^{\text {st }} \text { lien }}$ | $\mathrm{B}+3.50-\mathrm{B}+6.25$ | 15 years | $65 \%-70 \%$ |
| $2^{\text {nd }}$ lien | $\mathrm{B}+3.75-\mathrm{B}+7.25$ | 7 years | $65 \%$ |
| Raw Land / Unimproved | $\mathrm{B}+3.75-\mathrm{B}+7.25$ | 10 years | $75 \%$ |
| Improved Lot | Base +2 | 12 months | $75 \%$ |
| Construction - Short Term: Owner Built / Owner <br> Occupied |  |  |  |


| CREDIT CARDS AND UNSECURED LOANS |  |  |
| :--- | :--- | :--- |
| MasterCard® |  |  |
| Regular | 13.90 |  |
| Gold MasterCard | 13.90 |  |
| Secured MasterCard | 16.50 |  |
| Unsecured | $7.86-14.11$ | 18 months |

