

We believe in Alaska.

Consider an exciting career in Alaska banking and see Alaska!

Your drive and dedication have taken you to the beginning of a career filled with potential. As a Commercial Loan Officer or Lending Branch Manager you are an integral part of business growth in Alaska.

First National is Alaska's largest locally owned bank and one of the most stable and secure community banks in the nation. Our bank recognizes the significant economic drivers in Alaska. We are committed to providing a local presence and local decision-making to communities across the state.

Lending Branch Managers:

- develop relationships with current and prospective customers in crucial business sectors outside of Anchorage and Mat-Su;
- help businesses finance expansion, equipment purchases, commercial real estate, etc.;
- underwrite loans and, as a Branch Manager, manage all aspects of running a local branch; and
- represent First National Bank Alaska in the business community.

FAST TRACK TO LEADERSHIP

The Management Associate Program provides you the opportunity to make a difference as a business leader in one of Alaska's smaller communities. You will receive valuable training and experience to hone the skills necessary to launch your career as a Commercial Loan Officer and/or Lending Branch Manager.

THE MANAGEMENT ASSOCIATE PROGRAM ALLOWS YOU TO:

- spend 12 to 18 months in a comprehensive training program being paid a salary to learn all aspects of banking including commercial lending, branch operations and much more
- develop skills to analyze a business's financial health by reviewing its financial statements and tax returns
- have the opportunity to travel statewide during training and use the skills you are learning
- start your banking career upon successful completion of the program, in one of First National's branches outside the Anchorage/Mat-Su area
- become a business leader in a one-of-a-kind Alaska community

Helping Alaskans Succeed

MANAGEMENT ASSOCIATES WHO MAKE A DIFFERENCE

The Management Associate program made a big difference in the careers of these successful First National officers.

Doug Longacre

Entered program in June 1974. Now holds position of Executive Vice President, Branch Lending and Administration Division



"Forty years ago I was in the same position you are today; looking for a rewarding, successful career in the great state of Alaska. I found that career at First National Bank Alaska, starting as a Management Associate. They helped turn me into a business leader in the communities where I worked. And I was able to take advantage of the great outdoors in Alaska, doing all the things I love so much.

"Today, I have the pleasure of overseeing the Management Associate program. It's a responsibility in which I take great pride because of what the program has done for my career and what it can do for you."

Aurora Agee

Entered program in May 2013. Assigned to position of Loan Officer in Soldotna in October 2014.



"The Management Associate program provides the opportunity to experience all the things I love to do. I travel to interesting places. I face a variety of situations equipped with the skills that allow me to rise to the challenge. And, as an outdoor enthusiast, I live, work and have fun in one of the world's greatest natural playgrounds."

"Best of all, I can help my neighbors reach their goals and dreams. I've traveled all over the world and my fellow Alaskans are still the most interesting people I've met. As a loan officer in Soldotna, I contribute to the growth and development of the entire Kenai Peninsula and the Alaskans who live here."

Jenny Mahlen



Entered program in August 1995. Currently Vice President and Loan Officer III at the Golden Valley Branch.

"I first worked at First National as a Teller. I knew then I wanted a career here. Thanks to the program, I am now Vice President and Loan Officer, providing responsive, local decision-making to customers and potential customers, using skills learned in the Management Associate program.

"Now, the tables have turned and I'm often the Management Associate trainer instead of trainee. I try to demonstrate to those new employees that this career is one I truly enjoy. I'm able to get out in the community, meet new people, and help Alaskans who are passionate about their business."

Kyle Gray



Entered the program in September 2012 and promoted to Haines Lending Branch Manager in August 2013.

"As a Lending Branch Manager, I not only help local businesses by underwriting their expansion, equipment or real estate loans – I run my "own" small business – the Haines Branch. The Management Associate program gave me all the tools I need to succeed and put me in a beautiful location to live and work. First National also taught me that being a banker is much more than sitting behind a desk. Here, you could be delivering new account papers to an airplane hangar or visiting a customer's lodge 1,100 feet up a mountain to discuss business. I love it."

Will Stark



Began program in May 1993. Now Vice President and Valdez Lending Branch Manager II

"When I first entered the program, I didn't realize how fortunate I was in joining First National. The training and support not only advanced my career but helped shape my personal growth over the last 20-plus years.

I came to Valdez intending to move to a larger market once I gained experience. However, I've discovered the quality of life found in a small town outweighs the opportunities I could find elsewhere.

"Today, my family and I live in one of the coolest places in the state, near some of the best skiing and fishing spots in Alaska, an opportunity made possible by the program."

