

**First National Bank** 

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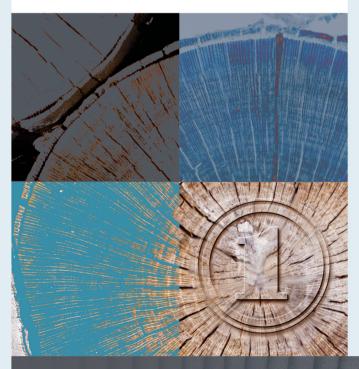
99510-0720

O. Box 100720

nchorage, AK

1st Quarter MARCH 31

# First National Bank A L A S K AMERFOR



## Dear Shareholder,

If you were unable to attend First National's Shareholder's Meeting, be sure to visit **FNBAlaska.com** to look at our *2017 Annual Highlights* - *Growing Against the Grain*.

First quarter 2018 results are strong. The new federal corporate tax rates have a positive effect on net income through lower tax expense. Core earnings of the bank continue to increase as loan growth enhances our earning asset mix and contributes to net interest margin improvement. Loan portfolio quality is high, and loan delinquency remains at low levels.

Starting with this report, each quarter we will share operational and/or technology news, and innovative solutions we're eager to report as they happen. This time our spotlight lands on the bank's ongoing development of convenient new services and the May 1 launch of the bank's newly redesigned website.

**Improved Navigation and Site Organization** - Our new site has a simple, intuitive design, making it easier to find services, access online banking, and contact the bank.

**Focus on Relationships** - Our employees and the relationships they form with customers are an essential part of who we are; and are now an essential part of our website. Profiles of our employees are featured throughout the site, as well as customer success stories, showing how our expertise and local knowledge can help customers prosper.

**Customer Education Emphasis** - A highlight on customer education resources provides quicker access to key topics such as secure online and mobile banking tools, and fraud prevention alerts.

**Mobile and Tablet Optimization** - We made sure visitors could access the website from any mobile device. This means you can readily find any information you need, anytime from anywhere.

We encourage you to visit the site and see for yourself. Spend a little time taking a tour of the new **FNBAlaska.com**. We think you'll be pleased at what our team's done to bring the latest technology services to you.

Michele Schuh Cheri Gillian

Michele Schuh Executive Vice President & Chief Financial Officer

**Cheri Gillian** Executive Vice President Chief Administrative Officer & Secretary to the Board

### DIRECTORS

Betsy Lawer Chair and CEO Lucy Mahan Vice Chair Doug Longacre President Tom Barrett Perry Eaton Margy K. Johnson Jane Klopfer Loren H. Lounsbury Julie Taylor Tom Tougas Cheri Gillian Executive Vice President/ Board Secretary

### BRANCHES

Cordova Branch Cordova Dimond Branch Anchorage Eagle River Branch Eagle River Eastchester Branch Anchorage Glennallen Glennallen Branch Golden Vallev Branch Fairbanks Haines Branch Haines **Healy Branch** Healv Homer Branch Homer Fairbanks Johansen Branch Juneau Regional Branch Juneau Kenai Branch Kenai Kodiak Branch Kodiak **Kuskokwim Branch** Bethel Main Branch Anchorage Muldoon Branch Anchorage North Star Branch JBER Northern Lights Branch Anchorage Palmer Branch Palmer Parkway Branch Anchorage Seward Branch Seward Sitka Branch Sitka Soldotna Branch Soldotna Anchorage South Center Branch U-Med Branch Anchorage Valdez Branch Valdez Valley Centre Branch Juneau Wasilla Branch Wasilla



#### Financial Overview (Unaudited)

#### **Quarter Ended** (dollars in thousands)

BALANCE SHEET	3/31/2018	12/31/2017	9/30/2017	6/30/2017	3/31/2017
Total Assets	\$3,618,766	\$3,653,142	\$3,732,854	\$3,623,517	\$3,551,884
Total Securities	\$1,538,478	\$1,590,444	\$1,701,043	\$1,636,549	\$1,639,406
Total Loans	\$1,863,238	\$1,815,184	\$1,784,955	\$1,753,101	\$1,703,963
Total Deposits	\$2,407,902	\$2,437,817	\$2,542,523	\$2,471,896	\$2,451,610
Repurchase Agreements	\$695,456	\$687,064	\$665,082	\$627,743	\$589,141
Total Deposits and Repurchase Agreements	\$3,103,358	\$3,124,881	\$3,207,605	\$3,099,639	\$3,040,751
Total Shareholders' Equity	\$488,746	\$496,877	\$511,663	\$506,192	\$498,978

#### **INCOME STATEMENT**

Net Interest and Loan Fee Income	\$31,814	\$32,514	\$31,620	\$31,227	\$30,003
Provision for Loan losses	\$36	\$863	\$25	\$291	\$1,407
Total Noninterest Income	\$5,652	\$4,715	\$6,297	\$6,363	\$5,998
Total Noninterest Expense	\$20,327	\$23,431	\$20,092	\$20,840	\$20,237
Provision for Income Taxes	\$3,936	\$8,754	\$6,100	\$5,530	\$4,740
Net Income	\$13,167	\$4,181	\$11,700	\$10,929	\$9,617
Earnings per common share	\$41.53	\$13.19	\$36.90	\$34.46	\$30.32
Dividend per common share	\$25.00	\$40.00	\$20.00	\$20.00	\$20.00

#### **FINANCIAL MEASURES**

Return on Assets	1.46%	1.00%	1.19%	1.15%	1.08%
Return on Equity	10.69%	7.27%	8.56%	8.23%	7.76%
Net Interest Margin	3.67%	3.64%	3.63%	3.63%	3.57%
Efficiency Ratio	53.06%	55.05%	53.62%	54.63%	54.88%
CAPITAL					
Shareholders' Equity/Total Assets	13.51%	13.60%	13.71%	13.97%	14.05%
Tier 1 Leverage Ratio	14.11%	13.48%	13.89%	14.18%	14.12%
Regulatory Well Capitalized Minimum Ratio-Tier 1					
Leverage Ratio	5.00%	5.00%	5.00%	5.00%	5.00%
Tier 1 (Core) Capital	\$510,282	\$505,043	\$512,099	\$506,785	\$502,252
CREDIT QUALITY					
Noncurrent Loans and OREO	\$19,391	\$18,764	\$21,192	\$21,406	\$22,181
Noncurrent Loans and OREO/Total Assets	0.54%	0.51%	0.57%	0.59%	0.62%
Noncurrent Loans and OREO/Tier 1 Capital	3.80%	3.72%	4.14%	4.22%	4.42%
Allowance for Loan Losses	\$17,925	\$17,825	\$17,575	\$18,300	\$18,000
Allowance for Loan Losses/Total Loans	0.96%	0.98%	0.98%	1.04%	1.06%

Net interest margin and efficiency ratios are tax effected. Per common share amounts are not in thousands.



Shareholders' Equity and Return on Equity



#### Net Income and Return on Assets



## We Believe in Alaska



