

Schedule of Fees

Effective 10/1/2020

Trusts and Conservatorships

On the market value of assets up to \$1 million:	1.25% per year
On the next \$1 million of market value of assets:	0.85% per year
On the next \$3 million of market value of assets:	0.70% per year
Market value of assets over \$5 million:	0.35% per year

Minimum annual fee: \$1,500

Investment Management

On the market value of assets up to \$100,000:	0.95% per year
On the next \$400,000 of market value of assets:	0.80% per year
On the next \$1.5 million of market value of assets:	0.70% per year
On the next \$3 million of market value of assets:	0.55% per year
Market value of assets over \$5 million:	0.30% per year

Minimum annual fee: \$1,000

Custody Accounts

Fees negotiated on a case-by-case basis subject to an annual minimum fee of \$1,000.

Escrow Accounts

Fees negotiated on a case-by-case basis.

Probate Services

- 1. Basic administrative fee same as Trusts and Conservatorships subject to an annual minimum of \$7,500.
- 2. General expenses and special fees will be charged as described in **Other Fees and Disclosures.**

Other Fees and Disclosures

- 1. Additional services including but not limited to, servicing notes and deeds of trust or mortgages, management of rental property, legal counsel, tax preparation and filing, real estate inspections including environmental studies, special asset valuations, insurance premiums, utilities, assessments or fines, property or other taxes, security services including alarm or guard services, engineering, permitting, construction, demolition, hazard remediation, waste or debris removal, storage, safekeeping, environmental controls, signage, lighting, landscaping, travel, and repair and maintenance of real estate or other assets, will be charged to accounts based on then current fee schedules for providers of those services or invoices.
- 2. Out of pocket costs such as overnight/express mailing will be charged to accounts as incurred.
- 3. Special services provided by Wealth Management personnel will be charged at an hourly rate to be determined prior to the start of services.
- 4. Annual administrative fees will be charged and deducted monthly in arrears based on the market value of the account on the last day of the prior month. One twelfth of the annual fee will be charged each month. Fees may be charged quarterly or annually if agreed by First National Bank Alaska. Accounts closed within the first year will be charged a full annual fee. Fees for accounts closed after the first year will be prorated to the end of the month the account is closed.
- 5. Fees for any other types of accounts that may be accepted by First National Bank Alaska will be negotiated on a case-by-case basis.
- 6. All fees are subject to change at the discretion of First National Bank Alaska.
- 7. Any securities, money market funds or mutual funds recommended, offered or acquired are NOT FDIC insured, and involve investment risk including the possible loss of capital. They are not obligations of First National Bank Alaska and are NOT guaranteed by First National Bank Alaska.