# FIRST NATIONAL BANK ALASKA

Anchorage, Alaska

# **FINANCIAL STATEMENTS**

December 31, 2014 and 2013

# FIRST NATIONAL BANK ALASKA Anchorage, Alaska

# FINANCIAL STATEMENTS December 31, 2014 and 2013

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#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Shareholders First National Bank Alaska Anchorage, Alaska

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of First National Bank Alaska, which comprise the statements of financial condition as of December 31, 2014 and 2013, and the related statements of income, comprehensive income, cash flows, and changes in shareholders' equity for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First National Bank Alaska as of December 31, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Other Legal and Regulatory Requirements**

We also have examined in accordance with attestation standards established by the American Institute of Certified Public Accountants, First National Bank Alaska's internal control over financial reporting as of December 31, 2014, based on criteria established in the 1992 Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 9, 2015 expressed an unqualified opinion.

Crowe Horwath LLP

Crowe Howath LLP

Oak Brook, Illinois March 9, 2015

# FIRST NATIONAL BANK ALASKA STATEMENTS OF FINANCIAL CONDITION

December 31, 2014 and 2013 (Dollars in thousands, except per share data)

	<u>2014</u>	<u>2013</u>
ASSETS		
Cash and cash equivalents	\$ 95,391	\$ 93,083
Securities, available-for-sale	1,743,439	1,610,395
Real estate loans to be sold	11,023	12,839
Loans:		
Commercial and industrial	255,740	246,127
Real estate	1,107,416	1,031,059
Consumer and other	<u> 15,840</u>	16,205
Total loans, gross	1,378,996	1,293,391
Less: Allowance for loan losses	<u>13,100</u>	12,250
Total loans, net	1,365,896	1,281,141
Premises and equipment, net	43,712	48,405
Other real estate owned, net	14,445	13,333
Other assets	38,264	43,594
Total assets	\$ 3,312,170	\$ 3,102,790
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits:		
Noninterest bearing	\$ 1,111,214	\$ 1,011,286
Interest bearing:		
Savings	590,238	582,286
NOW	198,412	186,917
Money market	166,132	156,655
Time	137,236	159,682
Total interest bearing	<u>1,092,018</u>	<u>1,085,540</u>
Total deposits	2,203,232	2,096,826
Securities sold under agreements to repurchase	628,276	545,612
Capital lease obligations	115	168
Notes payable, net	-	68
Other liabilities	8,724	7,580
Total liabilities	2,840,347	2,650,254
Shareholders' equity:		
Common stock, \$100 par value		
(authorized: 2014 and 2013 – 400,000 shares)		
(issued and outstanding: 2014 - 320,516; 2013 - 322,356)	32,052	32,236
Surplus	40,000	40,000
Retained earnings	397,359	383,858
Accumulated other comprehensive income (loss)	2,412	(3,558)
Total shareholders' equity	471,823	452,536
Total liabilities and shareholders' equity	\$ 3,312,170	\$ 3,102,790

# FIRST NATIONAL BANK ALASKA STATEMENTS OF INCOME

Years ended December 31, 2014 and 2013 (Dollars in thousands, except per share data)

Interest income and loan fees: Interest and fees on loans:			2013
		<u>2014</u>	
Taxable	\$	78,604	\$ 77,157
Nontaxable		2,345	 1,919
Total interest and fees on loans		80,949	79,076
Interest and dividends on investment securities:  Taxable		21,804	20,703
Nontaxable		2,112	1,455
Total interest and dividends on investment securities		23,916	22,158
Interest on cash and cash equivalents		200	 243
Total interest and loan fee income		105,065	101,477
Interest expense:			
Interest on deposits Interest on federal funds purchased and securities		899	1,013
sold under agreements to repurchase		820	724
Interest on notes payable, capital lease obligations and other		5	38
Total interest expense		1,724	1,775
Net interest and loan fee income		103,341	99,702
Provision for loan losses		1,006	 <u>(9</u> )
Net interest and loan fee income after provision for loan losses		102,335	99,711
Noninterest income:			
Bankcard fees		11,553	14,150
Service charges on deposit accounts		4,597	3,834
Gain on sale of mortgage loans		1,960	3,737
Mortgage loan servicing income		1,756	1,827
Net gains on investment securities		678	92
Other noninterest income		6,696	 5,888
Total noninterest income		27,240	29,528
Noninterest expense:			
Salaries and employee benefits		49,351	46,708
Occupancy expense, net		7,746	7,365
Furniture and equipment expense		2,126	1,983
Bankcard expenses		5,102	8,035
Other noninterest expense		17,456	 17,285
Total noninterest expense	_	81,781	 81,376
Income before taxes		47,794	47,863
Provision for income taxes		15,199	 15,551
Net income	\$	32,595	\$ 32,312
Earnings per common share (not in thousands)	\$	101.37	\$ 99.80

# FIRST NATIONAL BANK ALASKA STATEMENTS OF COMPREHENSIVE INCOME Years ended December 31, 2014 and 2013 (Dollars in thousands)

	<u>2014</u>	<u>2013</u>
Net income	\$ 32,595	\$ 32,312
Other comprehensive income (loss) –  Unrealized gains (losses) on securities:  Unrealized holding gains (losses) arising during the period, net of tax effect of \$(3,933) and \$10,982 in 2014 and 2013, respectively Reclassification adjustment for gains included in net income, net of tax effect of \$279 and \$38 in 2014 and	6,369	(19,290)
2013, respectively	(399)	(54)
Other comprehensive income (loss)	5,970	(19,344)
Comprehensive Income	<u>\$ 38,565</u>	<u>\$ 12,968</u>

# FIRST NATIONAL BANK ALASKA STATEMENTS OF CASH FLOWS

# Years ended December 31, 2014 and 2013 (Dollars in thousands)

	<u>2014</u>	<u>2013</u>
Cash flows from operating activities	ф <u>20</u> гог	ф <u>00.040</u>
Net income	\$ 32,595	\$ 32,312
Adjustments to reconcile net income to net cash		
provided by operating activities:	40.070	44.047
Amortization of premium on investment securities, net	10,872	11,247
Loss from equity method investment	402	441
Depreciation, accretion and amortization	5,698	5,427
Provision for loan losses	1,006	(9)
Deferred taxes	(256)	
Gain on sale of mortgage loans	(1,960)	
Net gain on the sales of other real estate owned	(803)	
Valuation adjustment on other real estate owned	813	845
Net loss on the sale of premises and equipment	2	19
Net gain on disposition of investment securities	(678)	(92)
Real estate loans to be sold-originated	(118,186)	(214,716)
Real estate loans to be sold-shipped	120,914	235,119
Net (increase) decrease in other assets	(295)	1,987
Net increase (decrease) in other liabilities	1,022	(1,257)
Net cash provided by operating activities	51,146	66,838
Cash flows from investing activities		
Proceeds from calls and maturities of securities, available-for-sale	227,314	444,650
Proceeds from sales of securities, available-for-sale	174,851	75,302
Purchase of securities, available-for-sale	(535,779)	(630,387)
Net redemptions of Federal Home Loan Bank stock	490	76
Net redemptions of Federal Reserve Bank stock	5	9
Net increase in loans, net of undisbursed portion	(62,840)	(24,886)
Purchase of participation loans	(21,544)	
Proceeds from sales of premises and equipment	2	4
Purchase of land, premises and equipment	(3,410)	(7,885)
Improvements to other real estate owned	(2,909)	
Proceeds from sales of other real estate owned	5,316	<u></u> 4,451
Net cash used in investing activities	(218,504)	
The total was a second of the total second of	(= : 0,00 :)	(110,000)
Cash flows from financing activities		
Net increase in total deposits	106,406	38,307
Net increase in securities		
sold under agreements to repurchase	82,664	61,417
Payments on notes and capital leases	(126)	(574)
Dividends paid	(16,081)	
Retirement of common stock	(3,197)	
Net cash provided by financing activities	169,666	78,595
, and the same of		
Increase (decrease) in cash and cash equivalents	2,308	(25,423)
Cash and cash equivalents, January 1	93,083	<u>118,506</u>
Cash and cash equivalents, December 31	<u>\$ 95,391</u>	\$ 93,083

# FIRST NATIONAL BANK ALASKA STATEMENTS OF CASH FLOWS

# Years ended December 31, 2014 and 2013 (Dollars in thousands)

Supplemental disclosures of cash flow information:	<u>2014</u>	<u>2013</u>
Cash paid during the year for income taxes	\$ 1,746 15,107	\$ 1,796 14,736
Noncash investing and financing activities:  Transfer of loans to other real estate owned Bank financed sales of other real estate owned Transfer of land held for Bank premises to other real estate owned	\$ 441 1,812 4,779	\$ 2,354 580

# FIRST NATIONAL BANK ALASKA STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Years ended December 31, 2014 and 2013 (Dollars in thousands, except per share data)

	Common Stock <u>00 Par Value)</u> <u>Surplus</u>				Retained Earnings	Com	cumulated Other prehensive me (Loss)	Total Shareholders' <u>Equity</u>		
Balance, January 1, 2012	\$ 32,486	\$	40,000	\$	371,851	\$	15,786	\$	460,123	
Net income	-		-		32,312		-		32,312	
Other comprehensive loss, net of tax	-		-		-		(19,344)		(19,344)	
Dividends declared - \$50 per share	-		-		(16,182)		-		(16,182)	
Retirement of common stock (2,499 shares)	 (250)	_	<u>-</u>		(4,123)		<u>-</u>		(4,373)	
Balance, December 31, 2013	32,236		40,000		383,858		(3,558)		452,536	
Net income	-		-		32,595		-		32,595	
Other comprehensive income, net of tax	-		-		-		5,970		5,970	
Dividends declared - \$50 per share	-		-		(16,081)		-		(16,081)	
Retirement of common stock (1,840 shares)	 (184)	_	<u>-</u>	_	(3,013)				(3,197)	
Balance, December 31, 2014	\$ 32,052	\$	40,000	\$	397,359	\$	2,412	\$	471,823	

December 31, 2014 and 2013 (Dollars in thousands except per share data)

## **NOTE 1 - SIGNIFICANT ACCOUNTING AND REPORTING POLICIES**

First National Bank Alaska (the Bank) is a full service commercial bank operated as a single segment, and as such, its principal activities include the receiving and lending of money. Additionally, the Bank provides trust banking services, escrow and contract collection services, bankcard services, and safe deposit box facilities. These services are for business, industry, and individuals primarily within the State of Alaska. Banking services are provided from 30 branches throughout Alaska. The accounting and reporting policies of the Bank conform with U.S. generally accepted accounting principles and the prevailing practices within the banking industry. Significant accounting and reporting policies are summarized below.

<u>Subsequent Events</u>: The Bank has evaluated subsequent events for recognition and disclosure through March 9, 2015, which is the date the financial statements were available to be issued.

<u>Estimates</u>: Use of accounting estimates in the preparation of financial statements, in order to conform with U.S. generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents include cash and due from banks and overnight federal funds sold. Net cash flows are reported for customer loan and deposit transactions, securities sold under agreements to repurchase and federal funds purchased.

<u>Securities</u>, <u>Available-for-Sale</u>: Securities, available-for-sale are classified at the time of acquisition. The available-for-sale classification includes debt and marketable equity securities which are carried at estimated fair value. Unrealized holding gains or losses on securities, available-for-sale are included in other comprehensive income and as a separate component of shareholders' equity. Amortization of premiums and accretion of discounts are recognized using the level yield method. Realized gains and losses on sales of securities are computed using the specific identification method.

Management evaluates securities for other-than-temporary impairment (OTTI) on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### NOTE 1 - SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)

Real Estate Loans to be Sold: Real estate loans to be sold are carried at the lower of cost or fair value in the aggregate. The Bank records and holds for sale one-to-four family and multifamily real estate loans which are originated pursuant to investor programs. Net unrealized losses, if any, are recognized through a valuation allowance by charges to other noninterest expense.

<u>Loans</u>: The Bank grants real estate, commercial, and consumer loans to customers. A substantial portion of the loan portfolio is represented by real estate loans throughout Alaska. The ability of the Bank's debtors to honor their contracts is dependent upon real estate and general economic conditions.

Loans that management has the intent and ability to hold for the foreseeable future, or until maturity or pay-off, generally are reported at their outstanding unpaid principal balances adjusted for charge-offs and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the effective interest method.

The accrual of interest on all classes of real estate and commercial loans is normally discontinued at the time a loan is 90 days delinquent. Past due status is based on the contractual terms of the loan. All classes within consumer and other loans are typically charged off no later than 120 days. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

<u>Allowance for Loan Losses</u>: The allowance for loan losses is a valuation allowance for probable incurred credit losses. Allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

The general component is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of non-impaired loans in light of historical loss experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. The historical loss experience is determined by portfolio segment and is based on the actual loss history of the Bank over the most recent 3, 5 or 7 years for consumer, commercial and real estate loans, respectively. The actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### NOTE 1 - SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)

Management considers the following when assessing the risk of the loan portfolio segments:

Commercial and Industrial loans – are dependent on the strength of the industries of the related borrowers and the success of their businesses. Commercial loans are advanced for equipment purchases, to provide working capital or meet other financing needs of business enterprises. These loans may be secured by accounts receivable, inventory, equipment or other business assets. At the time of origination, financial information is obtained from the borrower to evaluate ability to repay the loans.

Real estate loans are considered by loan portfolio class as follows:

Commercial and Construction/Development loans – are dependent on the industries tied to these loans as well as the local real estate market. The loans are secured by the real estate, appraisals or other external valuations are obtained to support the loan amount. An evaluation of the project's cash flows is performed to evaluate the borrower's ability to repay the loan at the time of origination.

1-4 and multifamily residential loans – are affected by the local residential real estate market, the local economy, and, for variable rate mortgages, movement in indices tied to these loans. At the time of origination the Bank evaluates the borrower's repayment ability through a review of credit scores and debt to income ratios. Appraisals or other external valuations are obtained to support the loan amount. Multifamily real estate loans are dependent on the industries tied to these loans as well as the local real estate market for the particular property segments. Appraisals or other external valuations are obtained to support the loan amount. Financial information is obtained from the borrowers and/or the individual project to evaluate cash flows sufficiency to service debt at the time of origination.

Consumer and other loans – are dependent on local economies. Consumer loans are generally secured by consumer assets, but may be unsecured. At the time of origination, the Bank evaluates the borrower's repayment ability through a review of credit scores and an evaluation of debt to income ratios.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. While management does not expect a substantial decline in real estate values and economic conditions in Alaska, a decline in these values or economic activities could have an impact on the value of collateral securing the loans as well as the ability for the repayment of loans resulting in a higher allowance for loan losses in the future.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulty, are considered troubled debt restructurings and classified as impaired.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### NOTE 1 - SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)

Troubled debt restructurings are measured at the net present value of estimated future cash flows or where considered to be collateral dependent, the loan is reported, net, at the fair value of the collateral.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Bank does not separately identify all individual consumer loans for impairment disclosures.

Reserve for Unfunded Commitments: A reserve is established at a level that is considered adequate by management to provide for possible losses associated with commitments to lend funds under existing agreements. Management determines the adequacy of the reserve for unfunded commitments by evaluating the outstanding commitment levels, the expected conversion to loans, historical loss estimates, and other relevant factors. This evaluation is inherently subjective and actual losses may vary from current estimates. Changes in the reserve are reported in earnings in the periods they become known. The reserve for unfunded commitments is included in other liabilities in the accompanying statements of condition.

The recorded liability was \$1,000 at December 31, 2014 and 2013.

<u>Premises and Equipment</u>: Premises and equipment, including leasehold improvements and software, are stated at cost less accumulated depreciation and amortization. Depreciation on premises and equipment is calculated on a declining balance basis over the estimated useful lives of the assets. The estimated useful life of buildings is 39 years, with some external elements using 15 years. The estimated useful life of software is 3 years and furniture and equipment is 5 to 7 years. Equipment under capital leases is stated at the present value of minimum lease payments. Equipment held under capital leases and leasehold improvements are amortized over the shorter of the lease term or estimated useful life of the asset. Maintenance and repairs are expensed as incurred, while betterments and construction costs are capitalized.

<u>Federal Reserve Bank</u>: This stock is a required holding of capital stock of the Federal Reserve Bank and is carried in other assets in the accompanying statements of condition at cost and periodically evaluated for impairment based on ultimate recovery of par value, (\$2,162 and \$2,167 as of 2014 and 2013, respectively). Calculation of the stock requirement is based solely on the capital structure of the Bank.

<u>Federal Home Loan Bank Stock</u>: This is a required stock holding of the Federal Home Loan Bank of Seattle (Seattle Bank) and is carried in other assets in the accompanying statements of condition at cost and periodically evaluated for impairment based on ultimate recovery of par value, (\$1,535 and \$2,025 as of 2014 and 2013, respectively). The minimum stock requirement is calculated based on the Bank's assets or qualifying loans, whichever applies.

Other Real Estate and Equipment Owned: Consists principally of properties and equipment acquired through foreclosure and is carried at the lower of fair value at acquisition date or current estimated fair value net of disposal costs. At the time the property or equipment is acquired, it is recorded at estimated fair value less costs to sell, with any difference between this value and the outstanding balance on the loan charged against the allowance for loan losses. Subsequent to foreclosure, costs associated with holding the property or equipment are charged to expense as incurred. Subsequent write-downs and gains and losses recognized on the sale of these properties are included in noninterest expense.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### NOTE 1 - SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)

<u>Loan Commitments and Related Financial Instruments</u>: This includes off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

Originated Mortgage Servicing Rights (OMSRs): OMSRs are capitalized based on their fair value when the corresponding loans are sold. The purchased or originated rights to service loans are amortized in relation to the estimated period of net servicing income. The carrying value of mortgage servicing rights (MSRs) is evaluated on a disaggregated basis relative to loans originated in a given quarter for impairment if there are changes in market conditions, payoffs or loan delinquencies. Impairment of MSRs is recognized through a charge to noninterest income when the MSRs' carrying amount exceeds its current fair value. MSRs are included in other assets in the accompanying statements of condition and are amortized into mortgage loan servicing income.

<u>Transfers of Financial Assets</u>: These are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Bank, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

<u>Mortgage Loan Servicing Fees</u>: These are based on a percentage of the interest collected and are included in income as related loan payments from mortgagors are collected offset by the amortization of the servicing rights.

<u>Investments in Limited Partnerships</u>: Investments where the underlying assets are qualified affordable housing projects are accounted for using either the cost method or equity method, depending on investment ownership percentage. Under the cost method, the Bank amortizes the excess of the carrying amount of the investment over its estimated residual value during the periods in which tax credits are allocated to the Bank. Under the equity method, the Bank includes its proportionate share of income or loss in other noninterest income or expense.

<u>Bankcard Fees</u>: These include income from interchange fees on both credit and debit cards, merchant fees earned on credit transactions, and miscellaneous set up and equipment rental fees. The Bank recognizes fee revenue as it is earned and collectability is reasonably assured. Expenses related to rebate reward programs are recorded when earned by cardholders.

Income Taxes: Income taxes are accounted for in accordance with Accounting Standards Codification (ASC) Topic 740. A current income tax asset or liability is recognized for estimated taxes payable or refundable on current year income tax returns. A deferred tax asset or liability is recognized for future tax effects attributable to temporary differences arising between the tax bases of assets or liabilities and their reported amounts in the financial statements. The measurement of current and deferred tax assets and liabilities is based on provisions of enacted tax law. The effect of a change in tax rates on deferred taxes is recognized in income in the period that includes the enactment date. In the event the Bank does not expect to realize future tax benefits, a valuation allowance would be established to reduce the amount of deferred tax assets.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### NOTE 1 - SIGNIFICANT ACCOUNTING AND REPORTING POLICIES (Continued)

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Bank recognizes interest and/or penalties related to income tax matters in income tax expense.

<u>Earnings Per Common Share</u>: These are computed on the basis of the weighted average number of shares outstanding. The weighted average number of shares outstanding were 321,544 and 323,753 for 2014 and 2013, respectively. The Bank does not have any potentially dilutive securities.

<u>Loss Contingencies</u>: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

<u>Fair Values of Financial Instruments</u>: These are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.

<u>Reclassifications</u>: Reclassifications have been made to conform 2013 financial statement data with the 2014 presentation. Reclassifications had no effect on prior year net income or shareholders' equity.

Adoption of New Accounting Standards: In January 2014, the FASB amended existing guidance to clarify when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate recognized. These amendments clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either: (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure, or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additional disclosures are required. These amendments are effective for annual periods beginning after December 15, 2014 and can be applied prospectively. The adoption of this standard is not expected to have a material effect on the Bank's operating results or financial condition.

In May 2014, the FASB amended existing guidance related to revenue from contracts with customers. This amendment supersedes and replaces nearly all existing revenue recognition guidance, including industry-specific guidance, establishes a new control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time, provides new and more detailed guidance on specific topics and expands and improves disclosures about revenue. In addition, this amendment specifies the accounting for some costs to obtain or fulfill a contract with a customer. These amendments are effective for annual periods beginning after December 15, 2016 and must be applied retrospectively. The adoption of this standard is still being evaluated by management.

(Continued)

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### **NOTE 2 - CASH AND CASH EQUIVALENTS**

The Bank is required to maintain an average daily reserve balance with the Federal Reserve Bank, or maintain such reserve balance in cash. The average daily reserve balance for the two-week maintenance period which encompassed December 31, 2014 and 2013 was \$21,316 and \$23,902, respectively.

#### **NOTE 3 - SECURITIES**

The amortized cost and fair value of securities, available-for-sale are shown by contractual maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Amortized cost and fair values of securities, available-for-sale by maturity date, as of December 31, 2014:

December 31, 2014 U.S. Transury securities maturities -		Amortized <u>Cost</u>	Ui	nrealized <u>Gains</u>	 realized osses		Fair <u>Value</u>
U.S. Treasury securities maturities - One to five years	\$	150,288	\$	2,016	\$ -	\$	152,304
U.S. government-sponsored enterprises maturities:							
Within one year		113,878		678	4		114,552
One to five years		885,133		5,097	3,987		886,243
Five to 10 years		<u>143,958</u>		<u>555</u>	 1,524		142,989
Total		1,142,969		6,330	 <u>5,515</u>		1,143,784
States and political subdivisions maturities:							
Within one year		18,042		107	-		18,149
One to five years		88,249		384	225		88,408
Five to 10 years		95,034		422	 290		95,166
Total		201,325		913	 <u>515</u>	_	201,723
Corporate bonds maturities:							
Within one year		103,092		464	51		103,505
One to five years		121,878		552	205		122,225
Five to 10 years		19,792		107	 1		19,898
Total		244,762		1,123	 257	_	245,628
Total securities, available-for-sale	\$	1,739,344	\$	10,382	\$ 6,287	\$	1,743,439

Within the state and political subdivisions category, the largest concentrations of securities, available-for-sale are held in Utah with 35%, Texas with 32%, and Alaska with 17% of the category.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 3 - SECURITIES (Continued)

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2014, were as follows:

	Less Than 12 Months			12 Months or More					Total			
	Fair	Fair Unrealized			Fair Unrealized			Fair		Unrealized		
	<u>Value</u>	Lo	osses		<u>Value</u>	L	osses		<u>Value</u>	Ţ	osses	
<u>2014</u>												
Available-for-sale:												
U.S. government-sponsored												
Enterprises	\$ 99,864	\$	349	\$	487,780	\$	5,166	\$	587,644	\$	5,515	
States and political subdivisions	42,931		260		36,271		255		79,202		515	
Corporate bonds	 40,037		137		26,396	_	120	_	66,433	_	257	
Total	\$ 182,832	\$	746	\$	550,447	\$	5,541	\$	733,279	\$	6,287	

The unrealized holding losses on investments are the result of increasing interest rates. The contractual terms of these investments do not permit the issuer to redeem the securities at a price less than par, or at a time in which the securities amortized cost would be less than par. Unrealized losses on U.S. government-sponsored enterprises, states and political subdivisions and corporate bonds have not been recognized into income because the issuer(s) bonds are of high credit quality, management does not intend to sell and it is likely that management will not be required to sell the securities prior to their anticipated recovery, and the decline in fair value is largely due to changes in interest rates and other market conditions. The fair value is expected to recover as the bond(s) approach maturity.

The amortized cost and fair value of securities, available-for-sale are shown by contractual maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Amortized cost and fair values of securities, available-for-sale by maturity date, as of December 31, 2013:

	A	mortized Cost	 nrealized Gains	 ealized osses	Fair Value	
December 31, 2013 U.S. Treasury securities maturities:						
One to five years Five to 10 years	\$	83,489 4,889	\$ 1,779 <u>-</u>	\$ 75 13	\$	85,193 4,876
Total		88,378	 1,779	 88		90,069
U.S. government-sponsored enterprises maturities:						
Within one year		105,242	494	-		105,736
One to five years		878,402	6,592	5,873		879,121
Five to 10 years		211,954	-	9,406		202,548
After 10 years		10,000	 <del>-</del>	 546		9,454
Total		1,205,598	 7,086	 15,825		1,196,859

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 3 - SECURITIES (Continued)

December 31, 2013	Amortiz <u>Cos</u> t		I Unrealized <u>Losses</u>	Fair <u>Value</u>
States and political subdivisions maturities: Within one year One to five years Five to 10 years	\$ 4, 91, 28,		\$ - 159 <u>635</u>	\$ 5,022 92,416 27,729
Total	125,	234 727	794	125,167
Corporate bonds maturities: Within one year One to five years	11, 184,	966 64 748 <u>2,023</u>	- 501	12,030 186,270
Total	196,	714 2,087	501	198,300
Total securities, available-for-sale	<u>\$ 1,615,</u>	92 <u>4</u> \$ 11,679	<u>\$ 17,208</u>	<u>\$ 1,610,395</u>

Within the state and political subdivisions category, the largest concentrations of securities, available-for-sale are held in Texas with 39%, Utah with 28%, and Alaska with 21% of the category.

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2013, were as follows:

		Less Than 12 Months				12 Months	s or	More		Total			
		Fair	U	Unrealized		Fair		Unrealized		Fair		realized	
		<u>Value</u>		Losses	<u>\</u>	/alue	L	osses.		<u>Value</u>	<u>I</u>	osses	
<u>2013</u>													
Available-for-sale:													
U.S. Treasury	\$	25,014	\$	88	\$	-	\$	-	\$	25,014	\$	88	
U.S. government-sponsored													
Enterprises		601,228		14,430		21,921		1,395		623,149		15,825	
States and political subdivisions		41,452		708		11,331		86		52,783		794	
Corporate bonds	_	37,129	_	437		5,959	_	64		43,088	_	501	
Total	\$	704.823	\$	15.663	\$	39.211	\$	1.545	\$	744.034	\$	17.208	

The unrealized holding losses on investments are the result of increasing interest rates. The contractual terms of these investments do not permit the issuer to redeem the securities at a price less than par, or at a time in which the securities amortized cost would be less than par. Unrealized losses on U.S. government-sponsored enterprises, states and political subdivisions and corporate bonds have not been recognized into income because the issuer(s) bonds are of high credit quality, management does not intend to sell and it is likely that management will not be required to sell the securities prior to their anticipated recovery, and the decline in fair value is largely due to changes in interest rates and other market conditions. The fair value is expected to recover as the bond(s) approach maturity.

Investment securities with carrying amounts of \$1,024,708 and \$814,712 at December 31, 2014 and 2013, respectively, were pledged to secure public and trust deposits, securities sold under agreements to repurchase, and for other purposes as required or permitted by law.

Realized gains on the disposition of investment securities totaled \$716 and \$92 in 2014 and 2013, respectively. Realized losses on the disposition of investment securities were \$38 and \$0 for 2014 and 2013, respectively.

(Continued)

December 31, 2014 and 2013 ars in thousands except per share data)

(Dollars in thousands except per share data)

#### **NOTE 4 - LOANS**

The loan portfolio consists of the following at December 31:

	<u>2014</u>	<u>2013</u>
Commercial and industrial Real estate construction Real estate mortgage Real estate commercial	\$ 255,740 202,317 229,035 676,064	\$ 246,127 165,413 210,558 655,088
Consumer and other  Loans, gross	15,840 <u>\$ 1,378,996</u>	16,205 \$ 1,293,391

There were unearned discounts of \$6 and \$11 as of December 31, 2014 and 2013, respectively.

Net loan origination fees for which recognition has been deferred to future periods as of December 31, 2014 and 2013, were \$7,314 and \$7,215, respectively.

Other real estate, acquired through foreclosure, resulted in a reduction to loans of \$441 and \$2,354 in 2014 and 2013, respectively. Loans made to facilitate the sales of other real estate were \$1,812 and \$580 in 2014 and 2013, respectively.

Real estate loans serviced for others as of December 31, 2014 and 2013 were \$1,266,432 and \$1,304,997, respectively. Reserve balances, associated with these loans and held in noninterest bearing demand accounts, amounted to \$9,684 and \$9,824 as of December 31, 2014 and 2013, respectively.

As of December 31, 2014 and 2013 the aggregate indebtedness of all related parties (directors and executive officers of the Bank and their family members) was \$184 and \$190, respectively.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

## **NOTE 5 - ALLOWANCE FOR LOAN LOSSES**

The following is an analysis of the changes in the allowance for loan losses by portfolio segment for the period ended:

2014	mmercial and <u>dustrial</u>	Real <u>Estate</u>	а	sumer nd <u>:her</u>	<u>Total</u>
Allowance for loan losses: Beginning balance, January 1, 2014 Provision for loan losses Loans charged-off Recoveries	\$ 3,255 (354) (49) 106	\$ 8,620 1,357 (155) 65	\$	375 3 (250) 127	\$ 12,250 1,006 (454) 298
Ending Balance, December 31, 2014	\$ 2,958	\$ 9,887	\$	255	\$ 13,100
2013 Allowance for loan losses: Beginning balance, January 1, 2013 Provision for loan losses Loans charged-off Recoveries	\$ 2,505 615 - 135	\$ 9,490 (808) (514) 452	\$	255 184 (150) <u>86</u>	\$ 12,250 (9) (664) 673
Ending Balance, December 31, 2013	\$ 3,255	\$ 8,620	\$	375	\$ 12,250

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2014 and 2013:

2014 Allowance for loan losses:	a <u>Indu</u>	mercial nd <u>ustrial</u>		Real state		nsumer and <u>Other</u>	-	<u>Total</u>
Ending allowance balance attributable to loa		475	Φ	275	Ф		ф	550
Individually evaluated for impairment	\$	175	\$	375	\$	-	\$	550
Collectively evaluated for impairment		<u>2,783</u>		9,512		<u> 255</u>		12,550
Total ending allowance balance	\$ 2	2,958	\$	9,887	\$	255	\$	13,100
Loans:		<u> </u>	-	<u> </u>				
Individually evaluated for impairment	\$	1,378	\$	22,903	\$	-	\$	24,281
Collectively evaluated for impairment	255	5,448	1,0	090,763		15,818	· 1	,362,029
•								
Total loans outstanding balance	\$ 256	5,82 <u>6</u>	<u>\$ 1, </u>	113,666	\$	<u> 15,818</u>	1	,386,310
Deferred loan fees, net								(7,314)
Total loans							\$ 1	,378,996

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

<u>2013</u>								
Allowance for loan losses:								
Ending allowance balance attributable to loa	ans:							
Individually evaluated for impairment	\$	600	\$	250	\$	_	\$	850
Collectively evaluated for impairment	Ψ	2,655	Ψ	8,370	Ψ	375	Ψ	11,400
Collectively evaluated for impairment		2,000		0,370	-	373		11,400
Total ending allowance balance	Ф	3,255	Ф	8,620	\$	375	\$	12,250
	Ψ	3,255	Ψ	0,020	Ψ	3/3	Ψ	12,200
Loans:	¢.	2 402	Φ.	04.645	Φ	40	φ	26 707
Individually evaluated for impairment	\$	2,102	\$	24,645	\$	40	\$	26,787
Collectively evaluated for impairment		245,142	1	<u>,012,514</u>		<u> 16,163</u>	1	1,273,819
Total loans outstanding balance	\$	247.244	\$ 1	.037.159	\$	16,203	1	1,300,606
rotal loans outstanding balance	Ψ	<u> </u>	Ψ	,007,100	Ψ	10,200		.,000,000
Deferred loan fees, net								(7,215)
20.0.104 104.111000, 1.01							-	(1,=15)
Total loans							\$ 1	1.293.391
							*	.,=00,001

The following table summarizes our nonaccrual loans and loans past due by loan class as of December 31, 2014 and 2013:

<b>D</b>	30-89 Days ast Due	T 89	reater Than Days st Due	-	otal st Due	<u>(</u>	<u>Current</u>	Total <u>Loans</u>	<u>Non</u>	-accrual
December 31, 2014 Commercial and industrial Real Estate Construction and	\$ 296	\$	149	\$	445	\$	256,453	\$ 256,898	\$	643
development 1- 4 and multifamily	486		-		486		203,107	203,593		1,258
residential Commercial real estate Consumer and other	 1,241 3,085 <u>45</u>		406 154 <u>4</u>		1,647 3,239 49		228,425 676,690 15,769	230,072 679,929 15,818		283 1,373
Total Deferred loan fees, net	\$ 5,153	\$	713	\$	5,866	\$	1,380,444	 1,386,310 (7,314)		3,557 (29)
Total loans								\$ 1,378,996	\$	3,528
December 31, 2013 Commercial and industrial Real Estate Construction and	\$ 978	\$	599	\$	1,577	\$	245,667	\$ 247,244	\$	937
development 1- 4 and multifamily	131		124		255		166,201	166,456		1,576
residential Commercial real estate Consumer and other	 1,803 3,324 140		804 392 <u>-</u>		2,607 3,716 140		209,003 655,377 16,063	 211,610 659,093 16,203		639 3,193 <u>-</u>
Total Deferred loan fees, net	\$ 6,376	\$	1,919	\$	8,295	\$	<u>1,292,311</u>	 1,300,606 (7,21 <u>5</u> )		6,345 (49)
Total loans								\$ 1,293,391	<u>\$</u>	6,296

Loans greater than 89 days past due and accruing are \$202 and \$579 at December 31, 2014 and 2013, respectively.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following table presents information related to impaired loans, net of deferred fees, by class of loans as of December 31, 2014:

December 31, 2014	Р	Jnpaid rincipal salance	 ecorded restment	Loan	vance for Losses ocated	R	Average Recorded vestment	Interest Income ecognized	- II	sh Basis nterest cognized
With no allowance recorded:										
Commercial and industrial	\$	1,187	\$ 1,021	\$	-	\$	1,134	\$ 60	\$	60
Real estate										
Construction and other		5,370	3,778		-		3,821	324		225
1-4 and multifamily residential		2,581	2,453		-		2,460	147		146
Commercial real estate		18,140	15,744		-		15,697	1,386		941
Consumer and other			 					 		
Subtotal		27,278	 22,996		<u>-</u>		23,112	 1,917		1,372
With an allowance recorded:										
Commercial and industrial		506	352		175		352	2		2
Real estate										
Construction and other		-	-		-		-	-		-
1-4 and multifamily residential		701	656		105		638	43		36
Commercial real estate		276	156		270		161	-		-
Consumer and other			 				2	 		<u>-</u>
Subtotal		1,483	 1,164		550		1,153	 <u>45</u>		38
Total	\$	28,761	\$ 24,160	\$	550	\$	24,265	\$ 1,962	\$	1,410

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following table presents information related to impaired loans, net of deferred fees, by class of loans as of December 31, 2013:

December 31, 2013	F	Jnpaid rincipal <u>Balance</u>	ecorded estment	Loan	vance for Losses ocated	F	Average Recorded vestment	I	nterest ncome cognized	I	sh Basis nterest cognized
With no allowance recorded:											
Commercial and industrial	\$	1,003	\$ 809	\$	-	\$	1,004	\$	15	\$	13
Real estate											
Construction and other		5,820	4,145		-		4,566		307		248
1-4 and multifamily residential		2,510	2,239		-		2,469		130		132
Commercial real estate		20,336	17,235		-		17,430		1,385		1,068
Consumer and other		8	 8		<del>-</del>		<u>4</u>				<u>-</u>
Subtotal		29,677	 24,436				25,473		1,837		1,46 <u>1</u>
With an allowance recorded:											
Commercial and industrial		1,427	1,283		600		1,350		62		64
Real estate											
Construction and other		-	-		-		-		-		-
1-4 and multifamily residential		787	718		100		751		57		45
Commercial real estate		273	166		150		184		-		-
Consumer and other		32	 32				37	-	3		3
Subtotal		2,519	 2,199		<u>850</u>		2,322		122		112
Total	\$	32,196	\$ 26,635	\$	850	\$	27,795	\$	1,959	\$	1,573

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

The Bank categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Bank analyzes loans individually by classifying loans as to credit risk. Formal analysis of classified loans is performed quarterly, including all loans 60 days delinquent. Ongoing evaluation of certain performing loans is conducted through internal credit examinations and loan committee reviews.

The Bank uses the following definitions for risk ratings:

<u>Pass/Watch</u>: Loans classified as pass/watch include current loans performing in accordance with contractual terms, pools of homogenous residential real estate and installment/consumer loans that are not individually risk rated and loans which exhibit certain risk factors that require greater than usual monitoring by management.

<u>Special Mention</u>: Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

<u>Substandard</u>: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

<u>Doubtful/Loss</u>: Loans classified as doubtful/loss have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

The following table summarizes our internal risk rating by loan class based on the most recent analysis performed as of December 31, 2014 and 2013:

	Pass/ Watch	pecial <u>ention</u>	<u>s</u>	Sub- tandard	 oubtful/ _oss		<u>Total</u>
<u>December 31, 2014</u> Commercial and Industrial Real Estate	\$ 253,610	\$ 1,439	\$	1,604	\$ 245	\$	256,898
Construction and development 1-4 and multifamily residential Commercial real estate Consumer and other	 199,680 224,308 659,812 15,807	 1,630 6,270 10		3,913 4,066 13,691 1	 68 156	_	203,593 230,072 679,929 15,818
Total	\$ 1,353,217	\$ 9,349	\$	23,275	\$ 469		1,386,310
Deferred loan fees, net							(7,314)
Total						\$	1,378,996

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

		Pass/ Watch		Special Iention	St	Sub- tandard		oubtful/ Loss		Total
December 31, 2013 Commercial and Industrial	\$	244.186	\$	829	Ф	1,685	¢.	 544	æ	247,244
Real Estate	Φ	244,100	Φ	029	\$	1,000	\$	344	\$	247,244
Construction and development		161,816		409		4,231		-		166,456
1-4 and multifamily residential		205,829		2,140		3,552		89		211,610
Commercial real estate		634,845		10,369		13,783		96		659,093
Consumer and other	_	<u> 15,697</u>		465		11		30		16,203
Total	\$	1,262,373	\$	14,212	\$	23,262	\$	759		1,300,606
Deferred loan fees, net										<u>(7,215</u> )
Total									\$	1,293,391

#### **Troubled Debt Restructurings:**

At December 31, 2014 and 2013, the Bank had loans of \$22,507 and \$22,955 classified as troubled debt restructurings, respectively, which are included in impaired loans. These loans had allocated specific reserves of \$524 and \$577 at December 31, 2014 and 2013, respectively. The Bank has committed to lend \$0 and \$550 as of December 31, 2014 and 2013, respectively, to customers with outstanding loans that are classified as troubled debt restructurings.

During the year ended December 31, 2014, the terms of certain loans were modified as troubled debt restructurings. The modification of the terms of such loans included one or a combination of the following: an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk or a temporary deferral of all or part of the original periodic principal payments.

**Commercial loans:** There were no restructurings of commercial loans stated interest rates. There was one extension of maturity date for 5 years, and temporary deferrals of all or part of the scheduled principal payments was for a period of 5 years.

**Construction loans:** There were no restructurings of constructions loans stated interest rates. Extensions of maturity dates were for periods ranging from 2 years to 3 years, and temporary deferrals of all or part of the scheduled principal payments were for a period of 2 years.

**1-4 and multifamily residential loans:** Restructurings of 1-4 and multifamily loans reduced the loan's stated interest rate for periods ranging from 5 years to 17 years. Extensions of maturity dates were for periods ranging from 7 months to 7 years, and temporary deferrals of all or part of the scheduled principal payments were for periods ranging from 4 months to 17 years.

**Commercial real estate loans:** There were no restructurings of commercial real estate loans stated interest rates. Extensions of maturity dates were for periods ranging from 2 years to 16 years, and deferrals of all or part of the loan's scheduled principal payments were for periods ranging from 1 year to 16 years.

**Consumer loans:** There were no restructurings of consumer loans.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

During the year ended December 31, 2013, the terms of certain loans were modified as troubled debt restructurings. The modification of the terms of such loans included one or a combination of the following: an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk or a temporary deferral of all or part of the original periodic principal payments.

**Commercial loans:** Restructurings of commercial loans reduced the loan's stated interest rate for periods ranging from 13 months to 20 years. Extensions of maturity dates were for periods ranging from 4 months to 18 years, and temporary deferrals of all or part of the scheduled principal payments were for periods ranging from 8 months to 20 years.

**Construction loans:** Restructurings of construction loans reducing the stated interest rate of the loan were all for a period of 7 years, an extension of a maturity dates was for a period of 7 years, and temporary deferrals of all or part of the loan's scheduled principal payments were for periods ranging from 4 years to 7 years.

**1-4 and multifamily residential loans:** A restructuring of a 1-4/multifamily residential loan reducing the stated interest rate of the loan was for a period of 12 months, extensions of maturity dates were for periods ranging from 14 months to 6 years, and temporary deferrals of all or part of the loan's scheduled principal payments were for periods ranging from 12 months to 16 years.

**Commercial real estate loans:** A restructuring of a commercial real estate loan reduced the loan's stated interest rate for a period of 6 years. Extensions of maturity dates were for periods ranging from 7 months to 6 years and temporary deferrals of all or part of the loan's scheduled principal payments were for periods ranging from 6 months to 11 years.

**Consumer loans:** A restructuring of a consumer loan reduced the loan's stated interest rate for a period of 25 months. Extensions of maturity dates were for periods ranging from 2 months to 18 months and temporary deferrals of all or part of the loan's scheduled principal payments were for periods ranging from 7 months to 3 years.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following table presents loans by class modified as troubled debt restructurings that occurred during the years ended December 31, 2014 and 2013:

	Number of Loans	Pre-Modification Outstanding Recorded <u>Investment</u>	Post-Modification Outstanding Recorded Investment
2014 Troubled Debt Restructurings:	á	Φ 000	Φ 000
Commercial	1	\$ 326	\$ 326
Real estate:  Construction and other	2	176	176
1-4 and multifamily residential	8	657	657
Commercial real estate	3	791	791
Consumer and other	<del>_</del>	<del>-</del>	
Total	<u>14</u>	<u>\$ 1,950</u>	<u>\$ 1,950</u>
2013 Troubled Debt Restructurings:			
Commercial	14	\$ 1,429	\$ 1,429
Real estate:		• • •	, -
Construction and other	4	1,392	1,392
1-4 and multifamily residential	4	147	147
Commercial real estate	5	3,621	3,621
Consumer and other	<u> </u>	62	62
Total	<u>32</u>	<u>\$ 6,651</u>	<u>\$ 6,651</u>

The troubled debt restructurings described in the above table had allocated specific reserves of \$106 and \$421 as of December 31, 2014 and 2013 and resulted in no charge-offs during the years ended December 31, 2014 and 2013.

The following table presents loans by class which had defaulted (became at least 60 days past due) during the years ended December 31, 2014 and 2013 after having been modified as a troubled debt restructuring within the previous 12 months:

Troubled Debt Restructurings			
That Subsequently Defaulted:	Number of Loans	Recorded	<u>Investment</u>
<u>2014</u> :			
Commercial	-	\$	-
Real estate:			
Construction and other	-		-
1-4 and multifamily residential	-		-
Commercial Real Estate	1		566
Consumer and other	<del></del>	-	<u>-</u>
Total	<u>1</u>	\$	<u>566</u>

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

Troubled Debt Restructurings That Subsequently Defaulted:	Number of Loans	Recorded	Investment
<u>2013</u> :			
Commercial	4	\$	297
Real estate:			
Construction and other	-		-
1-4 and multifamily residential	1		9
Commercial Real Estate	-		-
Consumer and other	<del>-</del>		<u> </u>
Total	<u>5</u>	<u>\$</u>	306

The troubled debt restructurings that subsequently defaulted described in the above table had allocated specific reserves of \$0 and \$130 as of December 31, 2014 and 2013 and resulted in no charge-offs during the years ended December 31, 2014 and 2013.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Bank's internal underwriting policy.

#### **NOTE 6 - PREMISES AND EQUIPMENT**

The following is a summary of the major components of premises and equipment as of December 31:

		<u>2014</u>		<u>2013</u>	
Land	\$	13,121	\$	12,981	
Bank premises		67,722		71,745	
Leasehold improvements		219		219	
Furniture and equipment		35,358		34,995	
Construction in process		1,661		4,751	
Total premises and equipment		118,081		124,691	
Less: Accumulated depreciation and amortization		74,369		76,286	
Premises and equipment, net	\$	43,712	\$	48,405	

Depreciation and amortization expense on premises and equipment for the years ended December 31, 2014 and 2013 totaled \$3,368 and \$3,103, respectively.

In 2014, the Bank transferred \$3,061 and \$1,718 out of construction in process and bank premises, respectively, to other real estate owned.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### **NOTE 7 - OTHER REAL ESTATE OWNED**

The following is an analysis of the changes in other real estate owned:

	<u>2014</u>	<u>2013</u>
Balance, January 1 Acquired upon foreclosure Transfers from Bank premises Capitalized improvements Dispositions Balance, December 31	\$ 16,7 4,7 2,9 (7,7 17,1	41 2,354 79 - 09 1,724 17) (5,732)
Less Devaluation Reserves: Balance, January 1 Impairments subsequent to foreclosure Dispositions Balance, December 31	(3,4 (8 	13) (845) 13 1,414
Other real estate owned, net	<u>\$ 14,4</u>	<u>45</u> <u>\$ 13,333</u>

Net gains on sales of other real estate owned included in other noninterest expense for the years ended December 31, 2014 and 2013, totaled \$803 and \$725, respectively. Impairments recorded subsequent to foreclosure in the amounts of \$813 and \$845 for the years ended December 31, 2014 and 2013, respectively.

#### **NOTE 8 - MORTGAGE SERVICING RIGHTS**

The following is an analysis of the changes in mortgage servicing rights:

		<u>2014</u>	<u>2013</u>	
Balance, January 1, Additions -	\$	4,532	\$	4,363
Capitalization of servicing assets Subtractions:		1,048		1,989
Amortization Accelerated amortization due to early payoffs		(1,475) (367)		(1,519) (301)
Balance, December 31,	\$	3,738	\$	4,532

Mortgage servicing rights (MSRs) are accounted for under the amortization method. MSRs are included in other assets. MSRs are initially recorded at estimated fair value and are then amortized in proportion to and over the period of estimated net servicing income. The fair value of MSRs is estimated at the present value of the estimated expected future cash flows using a discount rate equivalent with the risks involved. MSRs are amortized against mortgage loan servicing income over seven years based upon prepayment assumptions. Those prepayment assumptions predict mortgages will pay off or refinance at lower levels during the first 30 months and at a constant level over the remaining 54 months. Accordingly, MSRs are amortized against mortgage loan servicing income at higher levels during the initial 30 months. If actual payments received exceed the prepayment assumptions, an impairment is recorded. Fair value of MSRs exceed amortized cost for each individual stratum. Accordingly, there has been no impairment for 2014 and 2013.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### **NOTE 9 - DEPOSITS**

Total deposits by type of depositor as of December 31:

	<u>2014</u>	<u>2013</u>
Deposits of individuals, partnerships, and corporations Deposits of U.S. government	\$ 2,160,639 957	\$ 2,052,505 1.440
Deposits of 0.3. government  Deposits of states and political subdivisions  Other deposits	41,351 285	42,689 192
Total deposits	\$ 2,203,232	\$ 2,096,826

As of December 31, 2014 and 2013, the aggregate deposit overdrafts of \$254 and \$151, respectively, have been reclassified as loan balances.

As of December 31, 2014 and 2013 the aggregate deposits of related parties (directors and executive officers of the Bank and their family members) were \$48,251 and \$45,704, respectively.

Time deposits have aggregate maturities as of December 31 as follows:

Maturity:	<u>2014</u>
2015	\$ 122,736
2016	4,737
2017	4,658
2018	2,201
2019	2,857
Thereafter	47
Total time deposits	<u>\$ 137,236</u>

Included in time deposits are certificates of deposit in amounts of \$250 or more in the amount of \$32,409 and \$51,361 as of December 31, 2014 and 2013, respectively.

Interest expense on deposits was as follows:

	<u>20</u>	<u>2014</u>		<u>2013</u>	
Savings	\$	317	\$	334	
NOW		36		47	
Money market		79		90	
Time - less than \$250		349		408	
Time - \$250 or more		118		134	
Total interest expense on deposits	\$	899	\$	1,013	

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 10 - SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Selected balances and rates are as follows:

	<u>2014</u>			<u>2013</u>		
Maximum monthly average balance	\$	673,195	\$	583,175		
Average daily balance	\$	594,289	\$	532,853		
Average rate during year		0.14%		0.14%		
Average rate at December 31,		0.14%		0.14%		

Investment securities with carrying amounts of \$803,816 and \$607,743 at December 31, 2014 and 2013, respectively, were pledged to secure securities sold under agreements to repurchase. As of December 31, 2014 all repurchase agreements matured within 1 business day.

As of December 31, 2014 and 2013, aggregate repurchase agreement balances of related parties (directors and executive officers of the Bank and their family members) were \$1,614 and \$1,662, respectively.

#### **NOTE 11 - NOTES PAYABLE**

The Bank purchased investments in two national limited partnerships that provide within their asset portfolio housing for low and moderate-income Alaskans living in Anchorage. The investments are included in other assets and are funded through installment payments on two subscription notes as follows:

	<u>2014</u>		<u>20</u>	<u>013</u>
Face value Promissory Note payable in ten annual installments, with final payment due January 1, 2014, secured by a limited partnership interest	\$	-	\$	-
Face value Promissory Note payable in ten annual installments, with final payment due January 1, 2015, secured by a limited partnership interest		<u> </u>		<u>72</u>
Total face value before discounts  Discount on notes payable with imputed interest rates of 6.61% to 7.02%				72 <u>(4</u> )
Notes payable, net of discount	\$		\$	68

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### **NOTE 12 - LEASES**

The Bank is obligated under a capital lease covering mail equipment. The gross amount of mail equipment, including installation costs, and related accumulated amortization recorded under the capital lease was as follows for December 31:

	<u>2</u>	<u>2014</u>		
Furniture and equipment Accumulated amortization	\$	1,011 (944)	\$	1,011 (900)
Capitalized lease equipment, net	\$	67	\$	111

Amortization of assets held under capital leases is included with depreciation expense.

The Bank is party to various operating leases for the rental of premises and equipment. Total rental expenses for Bank premises and equipment were \$215 and \$220 as of December 31, 2014 and 2013, respectively.

Aggregate minimum rental commitments under noncancelable operating leases (with initial or remaining lease terms in excess of one year) and future minimum capital lease payments as of December 31, 2014 were:

	Capital <u>Leases</u>		
Year ended December 31:			
2015	\$ 53	\$	123
2016	53		96
2017	9		90
2018	-		90
2019	-		90
Thereafter	 		688
Total minimum lease payments	\$ 115	\$	1,177

#### **NOTE 13 - SHAREHOLDERS' EQUITY**

Since November 2008 the Bank has been authorized to repurchase up to a value of \$100,000 of its outstanding common stock on the open market and through privately negotiated transactions. The original program term expired in August 2009 and has been renewed annually since that period. The existing authority expires March 17, 2015.

Repurchase transactions are accounted for as a reduction in common stock and retained earnings. Repurchases are funded from available capital and retired. These transactions have not impacted the surplus balance of \$40,000 as of December 31, 2014 and 2013, which is maintained to comply with regulatory requirements. Changes to surplus require regulatory approval.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### NOTE 13 - SHAREHOLDERS' EQUITY (Continued)

During 2014, the Bank repurchased a total of 1,840 shares of common stock representing an aggregate purchase value of \$3,197, at an average price per share of \$1,738. During 2013, the Bank repurchased a total of 2,499 shares of common stock representing an aggregate purchase value of \$4,373, at an average price per share of \$1,750. Cumulative shares of 24,243 have been repurchased under the program since inception for a combined purchase total of \$39,500.

At the January 29, 2015, Board of Directors meeting, cash dividends of \$12.50 per share were declared, payable March 15, 2015 to shareholders of record as of March 1, 2015.

#### **NOTE 14 - LITIGATION**

From time to time in the normal course of business, various claims are asserted against the Bank. Management and legal counsel are of the opinion that ultimate resolution of the matters presently known to exist will not have a material effect on the Bank's financial statements.

The Bank's payment services include acquisition of Visa credit card transactions from merchants who use the Bank's merchant services. In order to be able to acquire those transactions the Bank is a member of the Visa U.S.A. credit card association.

During 2004, Discover Financial Services, Inc. filed an action against Visa U.S.A. and others seeking treble damages and injunctive relief under Federal antitrust laws. Also in 2004, American Express Travel Related Services Company, Inc. filed a similar action against Visa U.S.A. and others. There was other related litigation as well.

During 2007, Visa closed a restructuring of its organization. As part of this reorganization, the Visa U.S.A. by-laws were amended and included an indemnification provision whereby the Bank, as a member of Visa U.S.A., is required to indemnify Visa for acts and omissions of the Bank related to the Visa network and for certain specified litigation involving Visa U.S.A. An escrow arrangement was established anticipating the use of escrowed funds to pay the amount of certain Visa U.S.A. litigation expenses and settlements, including the Discover and American Express cases discussed above. Consequently, under ASC Topic 460, the Bank was required to measure the indemnification obligation related to the Visa litigation at fair value.

In late 2007 and 2008, respectively, Visa Inc., Visa U.S.A. and Visa International entered into agreements with American Express and Discover Financial Services to resolve all current litigation between them. Under the agreements Visa Inc. agreed to pay American Express some \$2,065,000 and some \$1,888,000 to Discover Financial Services. The Bank's membership proportion according to the number of shares it was issued upon restructuring is 0.02959% after share repurchase adjustments.

The Bank has carried reserves for litigation expense for proportional exposure under these matters deemed covered litigation by VISA Inc. since 2007. The reserve is \$1,500 as of December 31, 2014 and 2013, recorded through charges to noninterest expense in the amount of \$0 in 2014 and 2013. The Bank has not recorded in its financial statements any value for its membership interest in Visa Inc.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

## NOTE 14 - LITIGATION (Continued)

The Bank has a \$1,500 escrow receivable as of December 31, 2014 and 2013, respectively, representing the Bank's proportionate share of remaining escrowed funds Visa set aside to the purpose of settling these litigation claims. The Bank recorded \$0 during 2014 and 2013 in noninterest income reflecting the value of its proportionate common shares attributed to the Bank in escrow funds.

The specified litigation discussed above includes outstanding unresolved claims against Visa U.S.A., which are complex and subject to substantial uncertainty and unspecified damages. As such, the ultimate outcome of the cases and corresponding indemnification may be significantly different than the value estimated in the December 31, 2014 financial statements.

#### **NOTE 15 - MORTGAGE LOAN SERVICING INCOME**

Mortgage loan servicing income is comprised of the following:

	<u>20</u>	<u>2014</u>		
Mortgage loan servicing fees Amortization of costs Accelerated amortization due to early payoffs	\$	3,598 (1475) (367)	\$	3,647 (1,519) (301)
Mortgage loan servicing income	\$	1,756	\$	1,827

#### **NOTE 16 - EMPLOYEE BENEFIT PLANS**

The Bank has a qualified non-contributory profit sharing plan for all employees. Vesting begins at 20% after completion of two full years of service, increasing 20% per year until fully vested at the completion of six years of service. The annual profit sharing contribution can be made only from profits and the amount is determined by the Board of Directors.

The Bank offers a 401(k) plan for all employees whom have attained 18 years of age. Participants are allowed to make voluntary salary deferral of up to 50% of their eligible pay subject to certain limitations. For 2014, the maximum amount that may be deferred by participant is \$17.5. Additionally, participants who reach the age of 50 by the end of the calendar year are eligible to make a "catch-up contribution" in an amount up to \$5.5.

The Bank will make matching contributions equal to 50% of the portion of each participant's before-tax contributions (excluding "catch-up contributions") that do not exceed 7.5% of the participant's eligible pay. The participant's salary deferral plus any earnings they generate are 100% vested. Matching contributions made by the Bank, including any earnings generated, are vested beginning at 20% after completion of two full years of service, increasing 20% each year until fully vested at six years of service. The 2014 combined limit of all employee and employer contributions to an individual participant's account is \$52.

The contribution to the profit sharing and 401(k) plan was \$1,500 for each of the years ended December 31, 2014 and 2013.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

## **NOTE 17 - OTHER NONINTEREST INCOME AND EXPENSE**

Other noninterest income is comprised of the following:

	<u>2014</u>	<u>2013</u>
Escrow fees Other income	\$ 1,678 5,018	\$ 1,456 4,432
Other noninterest income	\$ 6,696	\$ 5,888
Other noninterest expense is comprised of the following:		
	<u>2014</u>	<u>2013</u>
Professional services FDIC insurance and other assessments Software licensing fees Other general expense	\$ 4,035 1,552 1,756 10,113	\$ 3,428 1,439 1,682 10,736
Other noninterest expense	\$ 17,456	\$ 17,285

## **NOTE 18 - PROVISION FOR INCOME TAXES**

The provision for income taxes is comprised of the following as of December 31:

	<u>2014</u>	<u>2013</u>
Current: Federal State Total current	\$ 13,414 2,041 15,455	\$ 13,594
Deferred: Federal State Total deferred	(218) (38) (256)	(20) (3) (23)
Provision for income taxes	\$ 15,199	\$ 15,551

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 18 - PROVISION FOR INCOME TAXES (Continued)

Income tax expense differed from the Federal statutory rate of 35% for 2014 and 2013 for the following reasons:

		<u>2014</u>	<u>%</u>	<u>2013</u>	<u>%</u>
Tax expense at federal statutory rate Increase (decrease) resulting from:	\$	16,728	35.00%	\$ 16,752	35.00%
State tax, net of Federal tax effect		1,290	2.70	1,278	2.67
Disallowed interest expense		35	0.07	25	0.05
Interest exempt from federal taxation		(1,544)	(3.23)	(1,166)	(2.44)
Low income housing tax credits		(1,381)	(2.89)	(1,394)	(2.91)
Other items, net	_	<u>71</u>	<u>0.15</u>	 <u> </u>	<u>0.12</u>
Provision for income taxes	\$	15,199	<u>31.80</u> %	\$ 15,551	<u>32.49</u> %

The tax effect of temporary differences that give rise to the Bank's deferred tax assets and deferred tax liabilities are comprised of the following:

	2	<u>2014</u>		<u> 2013</u>
Deferred tax assets:				
Allowance for loan losses	\$	5,385	\$	5,036
Mortgage servicing rights	*	213	•	-
Interest collected on nonperforming loans		1,947		2,270
Vacation accrual		1,345		1,280
Accumulated depreciation and amortization		1,612		1,119
Other real estate owned valuation reserve		1,797		2,035
Net unrealized holding loss on securities, available for sale		-		1,971
Other		776		735
Total deferred tax assets		13,075		14,446
Deferred tax liabilities:	·		· ·	
Net unrealized holding gain on securities, available-for-sale		1,683		-
Net deferred loan fees		3,054		2,703
Mortgage servicing rights		-		138
Low income housing projects		530		647
Deferred loan costs		550		459
Other		797		641
Total deferred tax liabilities		6,614		4,588
Net deferred tax assets	\$	6,461	\$	9,858

Net deferred tax assets are included in other assets in the statements of financial condition. Net deferred tax liabilities are included in other liabilities in the statements of financial condition. The Bank believes that it is more likely than not that the previous taxes paid and results of future operations will generate sufficient taxable income to realize deferred tax assets.

The Bank does not have any material uncertain tax positions or unrecognized tax benefits for additional disclosure in the financial statements.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### **NOTE 18 - PROVISION FOR INCOME TAXES** (Continued)

The total amount of interest and penalties recorded in the income statement for the years ended December 31, 2014 and 2013 were immaterial and no amounts are accrued for interest and penalties at December 31, 2014 or 2013.

The Bank is subject to U.S. federal income tax as well as income tax for the state of Alaska and various other state income and franchise taxes. The Bank is no longer subject to examination by taxing authorities for years before 2011.

The Bank had purchased, at a discount, tax credits under the Alaska Film Production Incentive Program, which awards transferable tax credits to film producers who choose to film in Alaska. These credits can be used towards the Bank's State of Alaska tax liability and are fully negotiable and assignable for up to three years from the date of issuance. The Bank anticipates fully utilizing the credits against a portion of its State of Alaska tax liability. The Bank used \$313 and \$1,238 of the Alaska film tax credits as of December 31, 2014 and 2013, respectively, to offset its State of Alaska tax obligations. As of December 31, 2014, there was \$0 in remaining tax credits. The Bank will consider additional tax credit purchases under the Alaska Film Production Incentive Program in the future to offset future State of Alaska tax obligations.

#### NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

GAAP requires disclosure of the estimated fair values of certain financial assets and liabilities, both on and off-balance sheet, for which it is practical to estimate the fair value. Because the estimated fair values provided herein exclude disclosure of the fair value of certain other financial instruments and all non-financial instruments, any aggregation of the estimated fair value amounts presented would not represent the underlying value of the Bank. Examples of non-financial instruments having significant value include the future earnings potential of significant customer relationships and the value of the Bank's trust department operations and other fee-generating businesses. In addition, other significant assets including property, plant, and equipment and mortgage servicing rights for portfolio loans are not considered financial instruments and, therefore, have not been valued.

Various methodologies and assumptions have been utilized in management's determination of the estimated fair value of the Bank's financial instruments, which are detailed below. The fair value estimates are made at a discrete point in time based on relevant market information. Because no market exists for a significant portion of these financial instruments, fair value estimates are based on judgments regarding future expected economic conditions, loss experience, and risk characteristics of the financial instruments. These estimates are subjective, involve uncertainties, and cannot be determined with precision. Changes in assumptions could significantly affect the estimates. In addition to the valuation methodology explained above for financial instruments recorded at fair value, the following methods and assumptions were used in estimating the fair value of financial instruments that are carried at cost in the Statements of Condition as of December 31, 2014 and 2013:

Cash and Cash Equivalents: The carrying amount is a reasonable estimate of the fair value.

<u>Securities</u>, <u>Available-for-Sale</u>: Where quoted prices are available in an active market for identical securities, they are utilized. If quoted market prices are not available, then fair values are estimated by using pricing models and quoted prices of securities with similar characteristics.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

#### NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Real Estate Loans To Be Sold: The carrying amount plus unearned loan fees is a reasonable estimate of the fair value as it reflects the short-term nature of the commitment and a commitment to sell at a fixed price.

<u>Loans</u>: The fair value is estimated by discounting the future scheduled cash flows using the current rates at which similar loans with similar maturities would be made to similar borrowers plus unearned income. The fair value of delinquent and nonaccrual loans are estimated on an individual basis, taking into account management's estimate of probable losses associated with the loan, and discounting the estimated future cash flows using current rates for similar maturities. The fair value does not necessarily represent an exit price.

<u>Federal Reserve Bank (FRB) and Federal Home Loan Bank (FHLB) of Seattle Stock</u>: The stock is required to be sold back at its par value. It is not practicable to determine the fair value of FRB or FHLB stock due to restrictions placed on transferability.

Interest Receivable: The carrying amount is a reasonable estimate of the fair value.

<u>Deposits</u>: The carrying value of demand deposits, savings accounts, NOW accounts and money market accounts approximates fair value.

<u>Time Deposits</u>: The fair value is estimated by discounting the future cash flows using rates currently offered for time deposits of similar remaining maturities, which are based on an observation and evaluation of current market rates.

<u>Securities Sold Under Agreements to Repurchase</u>: The carrying amount is a reasonable estimate of the fair value.

Notes Payable and Capital Leases: The carrying amounts are reasonable estimates of the fair value of notes payable and capital leases.

Interest Payable: The carrying amount is a reasonable estimate of the fair value.

<u>Off-Balance Sheet Instruments:</u> The fair value is estimated based on fees currently charged for similar arrangements, adjusted for changes in rates that occurred subsequent to the commitments being made. The fair value of commitments is not material.

<u>Subscriptions to Purchase Federal Reserve Bank Stock</u>: The fair value is the difference between the contract price and the current offered price, which is generally the par value.

The fair value estimates presented herein are based on pertinent information available to management as of December 31, 2014 and 2013. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and current estimates of fair value may differ significantly from the amounts presented herein.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Amounts and estimated fair value of financial instruments as of December 31,

Financial assets:         Carrying Amount         Estimated Fair Value         Carrying Amount         Estimated Fair Value           Financial assets:           Cash and cash equivalents Securities, available-for-sale Real estate loans to be sold 11,023         1,743,439         1,743,439         1,610,395         1,610,395           Real estate loans to be sold 11,023         11,099         12,839         12,924           Loans:           Commercial and industrial Real estate 1,097,528         2,47,799         242,872         238,831           Real estate on the other 15,586         15,367         15,830         15,606           Total loans, net 15,586         1,370,462         1,281,141         1,293,857           Federal Reserve Bank stock 2,162         N/A         2,167         N/A           Federal Home Loan Bank stock 1,335         N/A         2,025         N/A           Interest receivable 1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing 1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing 2,324         1,983,412         186,917         186,917           Money market 166,132         166,132         156,655         156,655           Time 10,11,216 <td< th=""><th></th><th></th><th colspan="3">2014</th><th colspan="4">2013</th></td<>			2014			2013			
Cash and cash equivalents         \$ 95,391         \$ 95,391         \$ 93,083         \$ 30,083           Securities, available-for-sale         1,743,439         1,743,439         1,610,395         1,610,395           Real estate loans to be sold         11,002         11,009         12,839         12,924           Loans:         Commercial and industrial         252,782         247,799         242,872         238,831           Real estate         1,097,528         1,107,296         1,022,439         1,039,420           Consumer and other         15,586         15,367         15,830         15,606           Total loans, net         1,365,896         1,370,462         1,281,141         1,293,857           Federal Reserve Bank stock         2,162         N/A         2,167         N/A           Federal Home Loan Bank stock         1,535         N/A         2,025         N/A           Interest receivable         13,132         13,132         12,076         12,076           Financial liabilities:           Deposits:         Savings         590,238         590,238         582,286         582,286           NOW         198,412         198,412         198,417         186,917         186,917									
Cash and cash equivalents         \$ 95,391         \$ 95,391         \$ 93,083         \$ 30,083           Securities, available-for-sale         1,743,439         1,743,439         1,610,395         1,610,395           Real estate loans to be sold         11,002         11,009         12,839         12,924           Loans:         Commercial and industrial         252,782         247,799         242,872         238,831           Real estate         1,097,528         1,107,296         1,022,439         1,039,420           Consumer and other         15,586         15,367         15,830         15,606           Total loans, net         1,365,896         1,370,462         1,281,141         1,293,857           Federal Reserve Bank stock         2,162         N/A         2,167         N/A           Federal Home Loan Bank stock         1,535         N/A         2,025         N/A           Interest receivable         13,132         13,132         12,076         12,076           Financial liabilities:           Deposits:         Savings         590,238         590,238         582,286         582,286           NOW         198,412         198,412         198,417         186,917         186,917	Financial assets:								
Real estate loans to be sold	Cash and cash equivalents	\$		\$		\$	\$		
Loans:   Commercial and industrial   252,782   247,799   242,872   238,831   Real estate   1,097,528   1,107,296   1,022,439   1,039,420   Consumer and other   15,586   15,367   15,830   15,606   Total loans, net   1,365,896   1,370,462   1,281,141   1,293,857   Federal Reserve Bank stock   2,162   N/A   2,167   N/A   Federal Home Loan Bank stock   1,535   N/A   2,025   N/A   Interest receivable   13,132   13,132   12,076   12,076   Total liabilities:    Deposits:	•								
Commercial and industrial Real estate         1,097,528         247,799         242,872         238,831 Real estate         1,097,528         1,107,296         1,022,439         1,039,420         1,039,420         1,566         1,566         15,367         15,830         15,606         1,5606         1,5370,462         1,281,141         1,293,857         Federal Reserve Bank stock         2,162         N/A         2,167         N/A         Pederal Home Loan Bank stock         1,535         N/A         2,025         N/A         N/A         1,070         Pederal Home Loan Bank stock         1,535         N/A         2,025         N/A         N/A         Pederal Home Loan Bank stock         1,535         N/A         2,025         N/A         N/A         Pederal Home Loan Bank stock         1,535         N/A         2,025         N/A         Pederal Home Loan Bank stock         1,535         N/A         2,025         N/A         Pederal Home Loan Bank stock         1,3132         12,076 <td>Real estate loans to be sold</td> <td></td> <td>11,023</td> <td></td> <td>11,099</td> <td>12,839</td> <td></td> <td>12,924</td>	Real estate loans to be sold		11,023		11,099	12,839		12,924	
Real estate Consumer and other         1,097,528 (15,367)         1,107,296 (15,367)         1,022,439 (15,606)         1,039,420 (15,606)           Total loans, net         1,365,896         1,370,462         1,281,141         1,293,857           Federal Reserve Bank stock Federal Home Loan Bank stock Interest receivable         2,162 (15,35)         N/A (2,025)         N/A (2,025)         N/A (2,076)         N/A (2,076)         12,076           Financial liabilities:           Deposits:           Non-interest bearing         1,111,214 (1,111,214 (1,011,286)         1,011,286 (1,011,286	Loans:								
Consumer and other         15,586         15,367         15,830         15,606           Total loans, net         1,365,896         1,370,462         1,281,141         1,293,857           Federal Reserve Bank stock         2,162         N/A         2,167         N/A           Federal Home Loan Bank stock         1,535         N/A         2,025         N/A           Interest receivable         13,132         13,132         12,076         12,076           Financial liabilities:           Deposits:         Non-interest bearing         1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing:         Savings         590,238         590,238         582,286         582,286           NOW         198,412         198,412         186,917         186,917         186,917           Money market         166,132         166,132         156,655         166,655         166,655         166,655	Commercial and industrial		252,782		247,799	242,872		238,831	
Total loans, net         1,365,896         1,370,462         1,281,141         1,293,857           Federal Reserve Bank stock Federal Home Loan Bank stock Interest receivable         2,162         N/A         2,167         N/A           Federal Home Loan Bank stock Interest receivable         1,535         N/A         2,025         N/A           Interest receivable         13,132         13,132         12,076         12,076           Einancial liabilities:           Deposits:           Non-interest bearing Interest bearing:         1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing:         590,238         590,238         582,286         582,286           NOW         198,412         198,412         186,917         186,917           Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         5	Real estate		1,097,528		1,107,296	1,022,439		1,039,420	
Federal Reserve Bank stock         2,162         N/A         2,167         N/A           Federal Home Loan Bank stock         1,535         N/A         2,025         N/A           Interest receivable         13,132         13,132         12,076         12,076           Financial liabilities:           Deposits:           Non-interest bearing         1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing:         590,238         590,238         582,286         582,286           NOW         198,412         198,412         186,917         186,917           Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable	Consumer and other		15 <u>,586</u>		15,367	 15,830		15,606	
Federal Home Loan Bank stock Interest receivable         1,535         N/A         2,025         N/A Interest receivable         N/A Interest receivable         13,132         13,132         12,076         12,076           Financial liabilities:           Deposits:           Non-interest bearing         1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing:         590,238         590,238         582,286         582,286           NOW         198,412         198,412         186,917         186,917           Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,863           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106 <td colspan<="" td=""><td>Total loans, net</td><td>_</td><td>1,365,896</td><td>_</td><td>1,370,462</td><td> 1,281,141</td><td>_</td><td>1,293,857</td></td>	<td>Total loans, net</td> <td>_</td> <td>1,365,896</td> <td>_</td> <td>1,370,462</td> <td> 1,281,141</td> <td>_</td> <td>1,293,857</td>	Total loans, net	_	1,365,896	_	1,370,462	 1,281,141	_	1,293,857
Federal Home Loan Bank stock Interest receivable         1,535         N/A         2,025         N/A Interest receivable         N/A Interest receivable         13,132         13,132         12,076         12,076           Financial liabilities:           Deposits:           Non-interest bearing         1,111,214         1,111,214         1,011,286         1,011,286           Interest bearing:         590,238         590,238         582,286         582,286           NOW         198,412         198,412         186,917         186,917           Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,863           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106 <td colspan<="" td=""><td>Federal Reserve Bank stock</td><td></td><td>2.162</td><td></td><td>N/A</td><td>2.167</td><td></td><td>N/A</td></td>	<td>Federal Reserve Bank stock</td> <td></td> <td>2.162</td> <td></td> <td>N/A</td> <td>2.167</td> <td></td> <td>N/A</td>	Federal Reserve Bank stock		2.162		N/A	2.167		N/A
Interest receivable									
Deposits:   Non-interest bearing	Interest receivable				13,132	12,076		12,076	
Deposits:   Non-interest bearing	Financial liabilities:								
Non-interest bearing   1,111,214   1,111,214   1,011,286   1,011,286   Interest bearing:   Savings   590,238   590,238   582,286   582,286   NOW   198,412   198,412   186,917   186,917   Money market   166,132   166,132   156,655   156,655   Time   137,236   138,543   159,682   161,219   Total interest bearing   1,092,018   1,093,325   1,085,540   1,087,077   Total deposits   2,203,232   2,204,539   2,096,826   2,098,363   Securities sold under agreements to repurchase   628,276   628,276   545,612   545,612   Notes payable and capital lease obligations   115   115   236   236   Interest payable   84   84   106   106   Notes payable   84   84   106   Notes payable   N									
Savings         590,238         590,238         582,286         582,286           NOW         198,412         198,412         186,917         186,917           Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106           Offf-balance-sheet financial instruments:         Assets:         Standby and commitments         478,520         2,308         459,412         2,268           Bankcard commitments         63,264         -         68,749         -           Standby and commercial letters of credit         14,699         134         14,762         54           Liabilities:         Subscriptions to purchase			1,111,214		1,111,214	1,011,286		1,011,286	
NOW         198,412         198,412         186,917         186,917           Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106           Off-balance-sheet financial instruments:           Assets:         Loan commitments         \$ 478,520         \$ 2,308         \$ 459,412         \$ 2,268           Bankcard commitments         63,264         -         68,749         -           Standby and commercial letters of credit         14,699         134         14,762         54           Liabilities:         Subscriptions to purchase	Interest bearing:								
Money market         166,132         166,132         156,655         156,655           Time         137,236         138,543         159,682         161,219           Total interest bearing         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106           Offf-balance-sheet financial instruments:           Assets:         Loan commitments         478,520         2,308         459,412         2,268           Bankcard commitments         63,264         -         68,749         -           Standby and commercial letters of credit         14,699         134         14,762         54           Liabilities:         Subscriptions to purchase	Savings		590,238		590,238	582,286		582,286	
Time         137,236         138,543         159,682         161,219           Total interest bearing Total deposits         1,092,018         1,093,325         1,085,540         1,087,077           Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106           Offf-balance-sheet financial instruments:           Assets:         Loan commitments         \$ 478,520         \$ 2,308         \$ 459,412         \$ 2,268           Bankcard commitments         63,264         -         68,749         -           Standby and commercial letters of credit         14,699         134         14,762         54           Liabilities:         Subscriptions to purchase	NOW					186,917		186,917	
Total interest bearing	Money market				166,132	156,655		156,655	
Total deposits         2,203,232         2,204,539         2,096,826         2,098,363           Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612           Notes payable and capital lease obligations         115         115         236         236           Interest payable         84         84         106         106           Offf-balance-sheet financial instruments:         Assets:         2,208         \$ 478,520         \$ 2,308         \$ 459,412         \$ 2,268           Bankcard commitments         63,264         -         68,749         -           Standby and commercial letters of credit         14,699         134         14,762         54           Liabilities:         Subscriptions to purchase         54         54         54		_							
Securities sold under agreements to repurchase         628,276         628,276         545,612         545,612         545,612         545,612         Notes payable and capital lease obligations         115         115         236         236         236         Interest payable line in the payable line line in the payable line line in the payable line									
to repurchase 628,276 628,276 545,612 545,612  Notes payable and capital lease obligations 115 115 236 236 Interest payable 84 84 106 106  Off-balance-sheet financial instruments:     Assets:     Loan commitments \$ 478,520 \$ 2,308 \$ 459,412 \$ 2,268 Bankcard commitments 63,264 - 68,749 - Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities:     Subscriptions to purchase	·		2,203,232		2,204,539	2,096,826		2,098,363	
Notes payable and capital lease obligations 115 115 236 236 Interest payable 84 84 106 106  Off-balance-sheet financial instruments: Assets: Loan commitments \$ 478,520 \$ 2,308 \$ 459,412 \$ 2,268 Bankcard commitments 63,264 - 68,749 - Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase									
lease obligations         115         115         236         236           Interest payable         84         84         106         106           Off-balance-sheet financial instruments:           Assets:         -<			628,276		628,276	545,612		545,612	
Interest payable 84 84 106 106  Off-balance-sheet financial instruments: Assets:  Loan commitments \$ 478,520 \$ 2,308 \$ 459,412 \$ 2,268 Bankcard commitments 63,264 - 68,749 - Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase									
Off-balance-sheet financial instruments: Assets:  Loan commitments \$ 478,520 \$ 2,308 \$ 459,412 \$ 2,268 Bankcard commitments 63,264 - 68,749 - Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase									
Assets:       Loan commitments       \$ 478,520 \$ 2,308 \$ 459,412 \$ 2,268         Bankcard commitments       63,264 - 68,749 - 68,749 - 54         Standby and commercial letters of credit       14,699 134 14,762 54         Liabilities:       Subscriptions to purchase	Interest payable		84		84	106		106	
Loan commitments \$ 478,520 \$ 2,308 \$ 459,412 \$ 2,268 Bankcard commitments 63,264 - 68,749 - Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase									
Bankcard commitments 63,264 - 68,749 - Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase									
Standby and commercial letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase		\$	,	\$	2,308	\$ ,	\$	2,268	
letters of credit 14,699 134 14,762 54  Liabilities: Subscriptions to purchase			63,264		-	68,749		-	
Liabilities: Subscriptions to purchase									
Subscriptions to purchase	letters of credit		14,699		134	14,762		54	
· · · · · · · · · · · · · · · · · · ·	Liabilities:								
Federal Reserve Bank stock 2,162 - 2,167 -	Subscriptions to purchase								
	Federal Reserve Bank stock		2,162		-	2,167		-	

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

In accordance with ASC Topic 820, we measure some of the financial assets and financial liabilities disclosed in the following tables at fair value in three levels based on the markets in which the assets and liabilities are traded and reliability of the assumptions used to determine fair value. The levels are:

- Level 1 Valuations for assets and liabilities traded in active exchange markets, or interest in open-end mutual funds that allow the Bank to sell its ownership interest back to the fund at net asset value (NAV) on a daily basis. Valuations are obtained from readily available pricing sources for market transactions involving identical assets, liabilities, or funds. Level 1 includes U.S. Treasury Securities.
- Level 2 Valuations for assets and liabilities traded in less active dealer, or broker markets, such as quoted prices for similar assets or liabilities or quoted prices in markets that are not active. Level 2 includes U. S. government-sponsored enterprises, securities of state and political subdivisions, and corporate bonds. Valuations are usually obtained from third party pricing services for identical or comparable assets or liabilities.
- Level 3 Valuations for assets and liabilities that are derived from other valuation methodologies, such as option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

Assets measured at fair value on a recurring basis:

		Fair Value Measurements Using					
2014	<u>Total</u>	Quoted Prices in Active Markets For Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)			
Securities: U.S. Treasury securities U.S. government-sponsored enterprises States and political subdivisions Corporate bonds	\$ 152,304 1,143,784 201,723 245,628	\$ 152,304 - - -	\$ - 1,143,784 201,723 245,628	\$ - - -			
Securities total	<u>\$ 1,743,439</u>	\$ 152,304	<u>\$ 1,591,135</u>	<u>\$</u>			
2013 Securities: U.S. Treasury securities U.S. government-sponsored enterprises States and political subdivisions Corporate bonds	\$ 90,069 1,196,859 125,167 198,300	\$ 90,069 - -	\$ - 1,196,859 125,167 198,300	\$ - - -			
Securities total	<u>\$ 1,610,395</u>	\$ 90,069	<u>\$ 1,520,326</u>	<u>\$</u>			

(Continued)

December 31, 2014 and 2013

(Dollars in thousands except per share data)

# NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

For investment securities, where quoted prices are available in an active market for identical securities they are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using pricing models and quoted prices of securities with similar characteristics.

Where there is limited activity or less transparency around inputs to the valuation, investment securities are classified within Level 3 of the valuation hierarchy. No securities were classified as Level 3 during 2014 and 2013.

The majority of the Bank's investments are in high-quality short term U.S. Treasury, U.S. government-sponsored enterprise bonds where the fair values are determined by the Bank's pricing service using quoted prices of similar securities. As of December 31, 2014 the Bank had no investments in Fannie Mae or Freddie Mac common or preferred stock or mortgage-backed securities.

Assets measured at fair value on a nonrecurring basis:

	<u>Total</u>		Quoted Prices Active Market For Identical Assets <u>Total</u> <u>Level 1</u>				Significant Unobservable Inputs Level 3		e Total Gains ( <u>Losses</u> )	
December 31, 2014 Impaired loans	Φ.	477	œ.		Φ.		Φ.	477	Φ.	205
Commercial and Industrial Real Estate Consumer Other real estate owned:	\$	177 437 -	\$	- - -	\$	-	\$	177 437 -	\$	395 (196) 30
Construction and development Commercial		6,686 90		<u>-</u>		<u>-</u>		6,686 90		(691) (70)
Total	\$	7,390	\$		\$	<u>-</u>	\$	7,390	\$	(532)
December 31, 2013 Impaired loans:										
Commercial and Industrial Real Estate Consumer Other real estate owned:	\$	683 633 32	\$	- - -	\$	- - -	\$	683 633 32	\$	(375) (15) -
Construction and development Commercial		10,081		<u>-</u>		<u>-</u>		10,081 <u>-</u>		(829) <u>-</u>
Total	\$	11,429	\$		\$		\$	11,429	\$	(1,219)

The fair value of impaired loans is measured based on the value of the collateral securing those loans and is determined using the sale or market comparison. The market comparison evaluates the sales price of similar properties in the same market area.

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Impaired loans that are measured for impairment using the fair value of the collateral for collateral dependent loans, had a net principal balance of \$1,163 with a valuation allowance of \$550 at December 31, 2014, resulting in additional provision for loan losses of \$196 for the year ended December 31, 2014. Impaired loans that are measured for impairment using the fair value of the collateral for collateral dependent loans, had a net principal balance of \$2,198 with a valuation allowance of \$850 at December 31, 2013, resulting in additional provision for loan losses of \$390 for the year ended December 31, 2013.

The fair value of other real estate owned is based upon the current appraised values of the properties. Appraisals are obtained at least annually and reductions in value are recorded as a valuation loss through a charge to expense.

Other real estate owned measured at fair value less costs to sell had a net carrying amount of \$6,776, which is made up of the gross book value of \$9,512, net of a valuation allowance of \$2,736 at December 31, 2014, resulting in write-downs of \$761 for the year ended December 31, 2014. At December 31, 2013, other real estate owned measured at fair value less costs to sell had a net carrying amount of \$10,081, which is made up of the gross book value of \$13,516, net of a valuation allowance of \$3,435, resulting in write-downs of \$829 for the year ended December 31, 2013.

The following table presents quantitative information about level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at December 31, 2014 and 2013:

<u>December 31, 2014</u>	<u> </u>	-air value	Valuation <u>Technique</u>	Unobservable Input	Range (Weighted <u>Average)</u>
Impaired loans – Commercial and industrial	\$	177	Sales comparison approach	Adjustment for differences between the comparable sales	0.00%
Impaired loans – Real estate	\$	437	Sales comparison approach	Adjustment for differences between the comparable sales	-3.66% to -42.95% (-22.03%)
Other real estate owned – Construction and development	\$	6,686	Sales comparison approach	Adjustment for differences between the comparable sales	0.00% to -3.00% (-1.39%)
Other real estate owned – Commercial	\$	90	Sales comparison approach	Adjustment for differences between the comparable sales	-40.00%

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### NOTE 19 - ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

<u>December 31, 2013</u>	Fair value	Valuation <u>Technique</u>	Unobservable Input	Range (Weighted <u>Average)</u>
Impaired loans – Commercial and industrial	\$ 683	Sales comparison approach	Adjustment for differences between the comparable sales	0% to -2.60% (-1.74%)
Impaired loans – Real estate	\$ 633	Sales comparison approach	Adjustment for differences between the comparable sales	-2.88% to -15.00% (-6.45%)
Impaired loans – Consumer	\$ 32	Sales comparison approach	Adjustment for differences between the comparable sales	0% to -1.65% (-1.65%)
Other real estate owned – Construction and development	\$ 10,081	Sales comparison approach	Adjustment for differences between the comparable sales	-2.00% to -17.20% (-9.77%)

ASC Topic 825 provides an option to selectively report financial assets and financial liabilities at fair value and establishes presentation and disclosure requirements. The Bank did not elect the fair value option for any additional financial assets or liabilities as of December 31, 2014. The Bank may adopt this guidance for financial assets and liabilities in the future as permitted under the guidance.

#### **NOTE 20 - CREDIT ARRANGEMENTS**

The Bank had a committed line of credit, secured by investment securities, of \$108,552 and \$106,134 from the Federal Reserve Bank at a rate of 0.75% as of December 31, 2014 and 2013, respectively. In addition, the Bank also had federal funds arrangements available from unaffiliated banks totaling \$80,000 at a rate estimated at 0.30% - 0.40% and 0.25% as of December 31, 2014 and 2013, respectively. There were no outstanding balances against these lines of credit as of December 31, 2014 or 2013.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### **NOTE 21 - COMMITMENTS AND CONTINGENCIES**

The Bank is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These instruments include standby letters of credit, loan commitments, subscriptions for the purchase of stock in the Federal Reserve Bank, and commitments to purchase and sell securities. The credit and market risks involved in issuing letters of credit and loan commitments are essentially the same as those involved in extending loans to customers. Such transactions are made under the same terms, including interest rates and collateral, as those prevailing at the same time for comparable on-balance-sheet transactions.

To reduce credit risk, related to the use of credit-related financial instruments, the Bank might deem it necessary to obtain collateral. The amount and nature of the collateral obtained is based on the Bank's credit evaluation of the customer. Collateral varies but may include cash, securities, accounts receivable, inventory, premises and equipment, and real estate.

Amounts of off-balance-sheet commitments as of December 31,

	<u>2014</u>	<u>2013</u>
Loan commitments Bankcard commitments Commitments to fund mortgage loans to be sold	\$ 478,520 63,264 15,874	\$ 459,412 68,749 33,801
Total loan commitments	<u>\$ 557,658</u>	<u>\$ 561,962</u>
Commitments at fixed interest rates Commitments at variable interest rates	\$ 129,253 428,405	\$ 185,695 <u>376,267</u>
Total loan commitments	<u>\$ 557,658</u>	<u>\$ 561,962</u>
Standby and commercial letters of credit Subscriptions to purchase Federal Reserve Bank stock	\$ 14,699 2,162	\$ 14,762 2,167

Commitments to make loans are generally made for periods of 90 days or less. At December 31, 2014, the fixed rate loan commitments have interest rates ranging from 1.48% to 16.50%.

As of December 31, 2014, the Bank held \$1,535 of Federal Home Loan Bank Seattle (Seattle Bank) Class B stock that is included in other assets. As of December 31, 2014, the Seattle Bank continued to meet all of its regulatory capital requirements. They have repurchased Class B stock and paid dividends in 2014. The Bank has conducted an assessment and has concluded that an impairment is not necessary as of December 31, 2014.

December 31, 2014 and 2013

(Dollars in thousands except per share data)

#### **NOTE 22 - REGULATORY MATTERS**

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possible additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements.

The directors of the Bank may declare and pay dividends as frequently and of such amount of undivided profits as they judge prudent, subject to certain restrictions on capital accounts as defined in Federal banking regulations.

Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2014, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2014, the most recent notifications from the Comptroller of the Currency (OCC) categorized the Bank as well capitalized under the regulatory framework for prompt corrective action for both 2014 and 2013. To be categorized as well capitalized, the Bank is required to maintain minimum total risk-based, Tier I risk-based, Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

The Bank's actual amounts and ratios at December 31, 2014 and 2013 are as follows:

	<u>Act</u> Amount	<u>ual</u> Ratio	for Ca Adequacy I Amount	•	to Be Well C Under Promp Action Pro Amount	Capitalized t Corrective
<u>2014</u>	<u></u>		<u></u>			
Total capital (to risk- weighted assets) Tier I capital (to risk-	\$ 483,137	22.00%	\$175,697	8.00%	\$ 219,621	10.00%
weighted assets)	469,037	21.36%	87,848	4.00%	131,773	6.00%
Tier I capital (to average assets)	469,037	13.96%	134,376	4.00%	167,970	5.00%
<u>2013</u>						
Total capital (to risk- weighted assets) Tier I capital (to risk-	\$ 468,890	23.11%	\$162,314	8.00%	\$ 202,893	10.00%
weighted assets)	455,640	22.46%	81,157	4.00%	121,736	6.00%
Tier I capital (to average assets)	455,640	14.40%	126,565	4.00%	158,207	5.00%

(Continued)

December 31, 2014 and 2013 (Dollars in thousands except per share data)

# NOTE 21 - REGULATORY MATTERS (Continued)

The Bank's principal source of funds for dividend payments are net income and cash provided by operations. Banking regulations limit the amount of dividends that may be paid without prior approval of the OCC. Under these regulations, the amount of dividends that may be paid in any calendar year is subject to the current year's net profits (net income less dividends paid), combined with the retained net profits of the preceding two years, subject to the minimum requirements for capital adequacy in the table above. The maximum dividend that can be paid as of December 31, 2014 is \$56,354 without OCC approval.